

# SOORالسور

<mark>شـركـة السـور لتـسـويـق الوقـود</mark> ش.م.ك.ع Soor Fuel Marketing Company к.s.с.Р

# 2023 ANNUAL REPORT







ANNUAL REPORT 2023

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# His Highness Sheikh MISHAL AL-AHMAD AL-JABER AL-SABAH The Emir of the State of Kuwait

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# SOOR CORPORATE PROFILE

Company's Title: Soor Fuel Marketing Co (K. S. C.P) Commercial Registry & Date: 113393, dated 9/4/2006

Paid-Up capital: 40,470,758.000 Kuwaiti Dinar Shared Issued & Subscribed: 404,707,580 shares Number of shares Authorized:404,707,580 shares Headquarters: State of Kuwait – AlMirqab – Bl. 3 – Omar Bin Alkhatab street - KBT P.O. Box: 28396 – Safat: 13144 – Kuwait

Soor Fuel Marketing Co (K. S. C.P) was incorporated under the Amiri Decree No (297) of 2005, issued on 22/11/2005 as a Kuwaiti public shareholding company.

The business activities of the company include acquisition, construction, leasing, operation andmaintenance of the petrol filling stations. The company also constructs, develops, operates and maintains customers services centers at these stations. These centers provide all services related to cars and vehicles such as oil change, car wash, maintenance services, repair and technical testing of vechiles and supermarket services.

The company provides other services such as petrol filling, storage, transfer, leasing and trading in petrol products and manufactured materials whether wholesale or retail.

The company also purchases, leases, acquires and sells lands and real estates in the various locations.

The company can perform such business in the state of Kuwait and abroad.

The company may have interests or participate in any manner with any institution which participates or buys such institutions or have them affiliates.

## **OUR VISION**

To become a leading "fuel marketing company" through acquisition, alliances and strategic partnerships – delivering diversified & integrated energy solutions – while growing in size, revenue and presence.

## SOOR VALUES

LEADERSHIP & EXCELLENCE – we are committed to being leaders in our industry and our country – setting an example for excellence in all what we say & do – in our products, services & actions.

TRUST & INTEGRITY – we are committed to building a long term Relationship with our clients, partners, employees, & community – one based on mutual respect, trust and the highest standards.

GROWTH & PERFORMANCE – we are committed to providing our partners and shareholders growth opportunities and profitable returns on their investments.

COMMITMENT & DEDICATION – we are committed to achieving Our goals together – offering great work environment and professional growth opportunities to our employees.

**RESPONSIBILITY / CORPORATE CITIZENSHIP**—we are Committed to responsible citizenship — through active community involvement and respect for our environment.

## **OUR MISSION**

Soor is committed to build a reputation of quality & integrity by providing innovative products and services to the local and regional markets while promoting respect for the environment and the society.

# BOARD OF DIRECTORS

Mr. Turaif Mohammad Baqer Al-Awadhi Mr. Talal Ahmed Al-Khars Mr. Abdulaziz Malek Al-Ali Mr. Ali Hussain Al-Kandri Mr. Ashraf AlHaj Mahmoud

Mr. Jaber Mohammed Ashknani

Mr. Jaafar Ali Rajab

Mrs. Nour Mahdi Mahmoud

Mr. Yousif Yaqoub Al-Saqer

**CHAIRMAN** 

**VICE CHAIRMAN & CEO** 

**BOARD MEMBER** 

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# **EXECUTIVE MANAGERS**



VP, Sales, Marketing & PR



HANI MOHAMMED AL-QALLAF VP, Human Resources &





TALAL AHMAD AL-KHARS Vice chairman & CEO



ENG. TAHA AHMAD AL-KHARS VP, Technical Services



ENG. ABDULAMIR MALLAH AL-JAZZAF VP, Operation & Logistics Services



# Turaif Mohammad Baqer Al-Awadhi

# **Chairman of the Board of Directors**

#### CHAIRMAN MESSAGE ESTEEMED SHAREHOLDERS, GREETINGS & PEACE BE UPON YOU,

At the beginning, Soor Fuel Marketing Company extends its highest congratulations to His Highness the Emir / Sheikh Mishal Al-Ahmad Al-Jaber Al-Sabah, may God protect and preserve him, the reins of government of the State of Kuwait.

On behalf of myself & my fellow colleagues, members of the Board of Directors, I am pleased to present to you the Annual report of Soor Fuel Marketing Company the audited financial statements for the financial year ended on 31 December 2023.

Despite the challenges and difficulties represented in the establishment of stations in new areas in the State of Kuwait in comparison to the number of Soor stations, and the strong competition in the local market, Soor Fuel Marketing Company achieved net profits during the year 2023 amounting to 4,128,105 KWD (only four million one hundred and eight hundred and twenty thousand And five hundred and one hundred and five Kuwaiti dinars only) out of total sales estimated at approximately 157,740,094 KD (only one hundred and fifty-seven million, seven hundred and forty-four thousand and ninety-four Kuwaiti dinars only), and earnings per share amounted to (10.20) fils, an increase of 5.5% compared to the year 2022. Achieving these difficult rates is evidence of the company's high flexibility and operational efficiency, and it also reflects its ability to respond quickly to customer demands and market changes.

Additionally, in 2023, Soor Fuel Marketing Company achieved some achievements and goals, represented by passing the "Rules of Health, Safety, Environment and Quality Practices" audit by the Kuwait National Petroleum Company's regulatory authority on Alfa stations. Additionally, the completion of the modernization & development of Ardiya Station No. 76. Furthermore, Soor Fuel Marketing Company also began the renovation for Rabiah Station No. 91 by adding a convenient store & quick service area. Moreover, the completion of the modernization & development of Sulaibiya Station No. 81, located in the Sulaibiya area by adding all services (automatic carwash, convenient store, and quick car service area) and the increase of diesel and fuel islands. Finally, the addition of a vapor recovery system at Ras Al-Zour Station No. 19.

Believing in social responsibility, Soor provided sponsorship for the projects of Kuwait University students from various disciplines to encourage and support them to develop and enhance their skills.

In conclusion, I wish to thank all Government Authorities, particularly Kuwait Petroleum Corporation, Kuwait National Petroleum Company, Environment Public Authority, Fire General Department, Kuwait Municipality and State Properties Department for their ongoing cooperation and support of the Company's activities, that has contributed to promoting growth and development and the attainment of further goals and achievements for many years to come, with the blessings of Allah.

TURAIF MOHAMMAD BAQER AL-AWADHI CHAIRMAN OF THE BOARD OF DIRECTORS MAY ALLAH GRANT US SUCCESS

# ACHIEVEMENTS

#### **MARKETING ACHIEVEMENTS**

Soor Fuel Marketing Company made several marketing achievements during the year 2023, including:

- A new branch of Bumper-to-Bumper quick car services has been opened at St.043 Ada'mi.
- Soor Fuel Marketing Company celebrated during National and liberation day of Kuwait by offering special discount on splash carwash stations.
- Soor Fuel Marketing Company, in agreement with Ooredoo Mobile Communications Company, has launched the loyalty program in the Nojoom application to exchange points and use them in the company's stations.
- Soor Fuel Marketing company has participated in different exhibition events to sell and market the new Alfa App & Alfa Tap Payment, with the support of our investors (Trolley, Subway, McDonalds', Babtain Auto, Car Spa, & Bumper to Bumper).

## SOCIAL RESPONSIBILITY

Believing in the Soor Fuel Marketing Company in the importance of its role society and its social responsibility, the company carried out the following:

- Soor Fuel Marketing Company has also supported youth projects for Kuwait University Kuwaiti students (petroleum major) by providing financial sponsorship for a graduation project to encourage them and support them to develop and enhance their practical and scientific skills.
- Soor Fuel Marketing Company has sponsored Kuwait Motor Sports City for the period of 4 months to encourage the participants in the most important races held in the main circuit.
- Soor Fuel Marketing Company has sponsored Warriors Racing Team project to encourage & support youthful skills.
- Soor Fuel Marketing Company has sponsored one of the participants in the Universal Rally Competition to encourage the special athletics skills of the Kuwaiti youth.
- Soor Fuel Marketing Company has sponsored the Kuwait Mini Football Team in the World Championship at UAE to empower the Kuwaiti youth and to represent Kuwait at the international forums.
- Soor Fuel Marketing Company has sponsored the distribution of environmentally friendly pharmacy bags to hospitals and health centers to preserve the environment in the State of Kuwait.

### **SALES GROWTH**

- An increase of 7.47% in the sales of postpaid compared to 2022.
- An increase of 33% in rechargeable cards compared to 2022.
- In 2023, the refueling contract has been renewed with the following entities to provide them with fuel cards:
- 1. Ministry of Information.
- 2. Public Authority for Disability Affairs.
- 3. Ministry of Awqaf & Islamic Affairs.
- 4. Kuwait Institute for Scientific Research
- Signing a new contract with Kuwait Public Transport Company

## **OPERATIONS AND LOGISTICS SERVICES ACHIEVEMENTS**

- Enforcing safety, health, environmental and quality requirements to all fuel operating staff, contractors and investors through regular meetings and workshops to spread awareness and avoid risks.
- Training the stations' staff on the standards of the Code of Practice (COP).
- Successfully passing the COP audit implemented by the KNPC regularity authority for all stations of Soor Fuel Marketing Company with a distinguished grade.
- Extending the working hours of 11 automatic carwash stations to operate 24 hours a day, with the aim of increasing sales and providing carwash service to the largest segment of customers throughout the daily working hours.
- Training all new fuel workers on managing and operating the fuel Stations.
- Enforcing safety, health, environmental and quality requirements to contractors and investors.
- Successfully passing the Governance external audit without any negative notes.
- Completion of the development of 4 automatic carwash facilities in stations 22, 25, 43, & 124.

## SAFETY, HEALTH, ENVIRONMENT, AND QUALITY (HSEQ)

- Completion of construction work in Station No. 76 according to the proposed schedule and budget.
- Issuing a tender to develop and modernize stations 81 and 91 in December 2023.
- Implementing the fuel stations' environmental projects, which include Vapor Recovery System and the Petroleum Spillage Drainage at Ras Al-Zour fuel station No. 19.
- Starting construction work in Stations no. 81 & 91 in December 2023.
- Passing the external audit by the Royal Cert Company according to the International Organization for Standardization in the fields of occupational health and safety, environmental management, and quality management.
- Passing the external audit by the regulatory authority (Kuwait National Petroleum Company) for all the fuel stations.
- Obtaining approval of the Environment Public Authority for the study report on the current environmental status of Station 27 and for the environmental impact study report for the Station 51 project.
- Passing the joint inspection conducted by the regulatory authority of Kuwait National Petroleum Company to operate the Splash carwash facility after strengthening the electrical current at Station 108.
- Carrying out safety, health, environment, and quality courses for 102 supervisors who were employed by the company.
- Renovating the carwash facilities at stations 22 & 124, in addition to removing the old carwash machine at station 25 and installing a new one.
- Reducing the loss percentage of the sale of petroleum products by performing periodic calibration maintenance at the stations.
- Reduced observations from the regularity authority regarding maintenance work.
- Quick response in solving leakage problems.

#### ADMINISTRATIVE AND HUMAN RESOURCES ACHIEVEMENTS

- In collaboration with the workforce-restructuring program, employees from the national cadres were appointed and qualified.
- Appointing 70 new mentors from the Kuwaiti labor and training them on managing and operating fuel stations, theoretically and practically, in cooperation with the related departments.
- Applying the labour law regulations into practice in accordance with the requirements of the Public Authority of Manpower and the Ministry of Social Affairs and Labour.
- Conducting a First Aid training course for the Fuel station workers in collaboration with the Public Authority for Manpower & the Australian University.
- Conducting a training course for all employees on risk management.
- Conducting a training course for risk management employees on the Governance standards.
- Implementing the electronic transfer system for anything related to work permits for Kuwaitis and non-Kuwaitis and residency for non-Kuwaitis.

## **FUTURE PLANS**

- Increasing sales by renovating the carwash facilities.
- Implementing the safety, health, environmental and quality requirements for all contractors and investors.
- Implementing the regulation for providing customers with petroleum products in bulk.
- Implementing phase 2 of the environmental project at Ras al-Zour fuel stations No. 19.
- Renovating the Carwash facility in Abu Halifa fuel station No. 08, by removing the old machine and installing a new one.
- Respond quickly and accurately to provide positive and effective solutions to problems facing the operation of stations and develop a mechanism for dealing with faults.
- Obtaining a higher rating from the regulatory authority (KNPC).
- Obtaining approvals from the Environment Public Authority for submitted environmental study reports.
- Updating the risk records and work procedures for safety, health, environment, and quality practices.
- Following up on the development projects and ensure that they are completed on time according to approved blueprint designs.
- Develop a strategy to start Khaitan station No. 32 and United Nation station No. 51, in the third and fourth quarter of the year.
- Maintaining 100% of Kuwaiti labor recruitment in the fuel stations in 2024.
- Reducing employee turnover and seeking to support and quality the company's employees.
- Maximizing production efficiency through planning the Company's human resources needs in terms of quantity and quality using modern scientific methods in general and statistical and arithmetic means.
- Supporting and training the Kuwaiti cadres, as well as implementing the training plan adopted by the Public Authority of Manpower and KFAS.

# • A WORD OF APPRECIATION

Soor Fuel Marketing Company expresses its sincere gratitude and appreciation to all those who contributed to the success of the company during the financial year 2023.

On this occasion, we present our deepest gratitude to His Highness Sheikh MISHAL AL-AHMAD AL-JABER AL-SABAH, Amir of State of Kuwait, for his wise leadership of the State of Kuwait and his kind support for our local economy to activate the wheel of development.

We would also like to extend our thanks and gratitude for Kuwait Petroleum Corporation, Kuwait National Petroleum Company and the Ministry of Finance for their valuable help and continuous advice. We especially thank the General Authority of Environment, General directorate of Fire and Kuwait Municipality.

Soor Fuel Marketing Company extends great recognition to all the employees for their devotement and hard work that led to the great achievements last year. Thanks to their commitment and cooperation among themselves and with the company, our success had been built and will continue to progress, grow and spread.

Thank you all for your efforts and your continued support. We grow and evolve with you and by you...

#### SOOR FUEL MARKETING COMPANY



# SOOR FUEL MARKETING COMPANY K.S.C.P AND IT'S SUBSIDIARY CONSOLIDATED FINANCIAL STATEMENT 31 DECEMBER 2023



# DISCLOSURE

Our external auditor of the Group is Ernst & Young (EY). In addition to the audit and review of our financial reports, EY provides other services throughout the year. This note details the total fees to our external auditors.

Description		2022
		KD'000
Audit for Group financials statements	24,000	16,000
other assurance and non-assurance services to the Group	1,560	1,560
other fee to other related entities (when applicable)	-	-
Total	25,560	17,560



Ernst & Young Al Aiban, Al Osaimi & Partners P.O. Box 74 18-20th Floor, Baitak Tower Ahmed Al Jaber Street Safat Square 13001, Kuwait Tel: +965 2295 5000 Fax: +965 2245 6419 kuwait@kw.ey.com ey.com/mena

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AL SOOR FUEL MARKETING COMPANY K.S.C.P.

#### **Report on the Audit of the Consolidated Financial Statements**

#### Opinion

We have audited the consolidated financial statements of Al Soor Fuel Marketing Company K.S.C.P. (the "Parent Company") and its subsidiary (collectively the "Group"), which comprise the consolidated statement of financial position as at 31 December 2023 and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of material accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the *Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter

We draw attention to Note 11 in the consolidated financial statements which states that the Group is the ultimate beneficiary of certain investment properties with a carrying value of KD 906,000 (2022: KD 914,000) registered in the name of a related party on behalf of the Group. Our conclusion is not modified in respect of this matter.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our reports, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond our assessment of the risks of material misstatement of the consolidated financial statements.



#### Report on the Audit of the Consolidated Financial Statements (continued)

#### Key Audit Matters (continued)

The results of our audit procedures, including the procedures performed to address the matters below, provide the basis of our audit opinion on the accompanying consolidated financial statements.

We identified the following key audit matter:

#### Valuation of financial assets at fair value through other comprehensive income

As at 31 December 2023, the Group had financial assets at fair value through other comprehensive income amounting to KD 33,176,493. These financial assets are measured at fair value with the corresponding fair value change recognised in consolidated statement of comprehensive income. The valuation of the financial assets at fair value through other comprehensive income is inherently subjective - most predominantly for Level 3 of fair value hierarchy which amounts to KD 7,989,696, since these are valued using inputs other than quoted prices in an active market. Fair value can be subjective in nature and involve various assumptions regarding pricing factors.

The use of different valuation techniques and assumptions could produce significantly different estimates of the values of these financial assets at fair value through other comprehensive income.

Due to the significance of estimation uncertainty associated with the fair valuation of the financial assets at fair value through other comprehensive income, this is considered a key audit matter.

We performed audit procedures to assess the methodology and the appropriateness of the valuation models and inputs used to value financial assets fair value through other comprehensive income. As part of these audit procedures, we assessed the accuracy of key inputs used in the valuation such as quoted market prices, market multiples, and discount rates for lack of marketability and lack of control, the expected cash flows, risk free rates and credit spreads by benchmarking them with external data, investigated significant differences. Finally, we assessed the adequacy of the disclosures relating to financial assets in Notes 8 and 23 to the consolidated financial statements.

#### Other information included in the Group's 2023 Annual Report

Management is responsible for the other information. Other information consists of the information included in the Group's 2023 Annual Report, other than the consolidated financial statements and our auditor's report thereon. We obtained the report of the Parent Company's Board of Directors, prior to the date of our auditor's report, and we expect to obtain the remaining sections of the Annual Report after the date of our auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.



#### Report on the Audit of the Consolidated Financial Statements (continued)

#### Other information included in the Group's 2023 Annual Report (continued)

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



#### Report on the Audit of the Consolidated Financial Statements (continued)

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- ► Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with Those Charged with Governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Those Charged with Governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



#### **Report on Other Legal and Regulatory Requirements**

Furthermore, in our opinion proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company's Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that, we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No.1 of 2016, as amended, and its executive regulations, as amended, and by the Parent Company's Memorandum of Incorporation and Articles of Association, that an inventory was duly carried out and that, to the best of our knowledge and belief, no violations of the Parent Company's Memorandum of Incorporation and Articles of Association have occurred during the year ended 31 December 2023 that might have had a material effect on the business of the Parent Company or on its financial position.

We further report that, during the course of our audit, we have not become aware of any violations of the provisions of Law No. 7 of 2010 concerning establishment of Capital Markets Authority "CMA" and organization of security activity and its executive regulations, as amended, during the year ended 31 December 2023 that might have had a material effect on the business of the Parent Company or on its financial position.

ABDULKARIM ALSAMADAN LICENCE NO. 208-A EY AL AIBAN, AL OSAIMI & PARTNERS

3 March 2024 Kuwait

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2023

		2023	2022
	Notes	KD	KD
Sales	19	157,740,094	149,414,126
Cost of sales	18	(144,888,315)	(137,295,696)
Operating expenses		(9,880,251)	(8,882,165)
Gross profit		2,971,528	3,236,265
Other income		3,760,241	3,146,510
Rental income		274,680	264,179
Net investment income	4	2,642,872	1,994,165
Administrative expenses		(4,989,318)	(4,902,514)
Allowance for expected credit losses	7	(20,564)	(10,000)
Write off of goodwill	10	(210,483)	-
PROFIT FOR THE YEAR BEFORE CONTRIBUTION TO KUWAIT FOUNDATION FOR THE ADVANCEMENT OF SCIENCES (KFAS), NATIONAL LABOUR SUPPORT TAX (NLST), ZAKAT AND DIRECTORS' REMUNERATION		4,428,956	3,728,605
Contribution to KFAS		(39,861)	(33,557)
NLST		(110,725)	(93,215)
Zakat		(44,290)	(37,286)
Directors' remuneration	13	(106,000)	(60,000)
PROFIT FOR THE YEAR	3	4,128,080	3,504,547
BASIC AND DILUTED EARNINGS PER SHARE	5	10.20 fils	8.66 fils

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2023

	2023 KD	2022 KD
Profit for the year	4,128,080	3,504,547
Other comprehensive (loss) income Items that will not be reclassified subsequently to consolidated statement of profit or loss Net fair value change on financial assets at fair value through other comprehensive income	(1,680,127)	380,376
Other comprehensive (loss) income for the year	(1,680,127)	380,376
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	2,447,953	3,884,923

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2023

	Notes	2023 KD	2022 KD
ASSETS	110100		
Bank balances and cash	6	29,597,111	15,326,408
Accounts receivable and prepayments	7	1,957,968	1,662,770
Inventories		880,982	935,030
Investment securities	8	34,895,501	43,565,116
Property and equipment	9	17,510,542	19,213,202
Intangible assets	10	8,559,410	9,469,566
Right-of-use assets	11	5,587,137	8,502
Investment properties	12	906,000	914,000
TOTAL ASSETS		99,894,651	91,094,594
EQUITY AND LIABILITIES Equity			
Share capital	13	40,470,758	40,470,758
Statutory reserve	14	6,793,911	6,351,015
Voluntary reserve	14	6,793,911	6,351,015
Treasury shares	15	(23,683)	(23,683)
Treasury shares reserve		(293,796)	(293,796)
Cumulative changes in fair value reserve	14	(4,891,863)	(2,957,773)
Retained earnings		21,897,732	20,424,172
Total equity		70,746,970	70,321,708
Liabilities			
Employees' end of service benefits		1,370,197	1,272,593
Accounts payable and accruals	16	20,268,915	19,500,293
Lease liabilities	11	5,502,542	-
Bank overdraft	6	2,006,027	-
Total liabilities		29,147,681	20,772,886
TOTAL EQUITY AND LIABILITIES		99,894,651	91,094,594

Turaif Mohammad Bager Al Awadhi

Chairman

Talal Ahmad Al-Khars Vice Chairman & CEO



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 31 December 2023

Total KD	70,321,708 4,128,080 (1,680,127)	2,447,953	- - (2,022,691)	70,746,970	68,459,476 3,504,547 380,376	3,884,923	- - (2,022,691)	70,321,708
Retained earnings KD	20,424,172 4,128,080 -	4,128,080	253,963 (885,792) (2,022,691)	21,897,732	17,852,021 3,504,547	3,504,547	1,836,015 (745,720) (2,022,691)	20,424,172
Cumulative change in fair value reserve KD	(2,957,773) - (1,680,127)	(1,680,127)	(253,963) - -	(4,891,863)	(1,502,134) - 380,376	380,376	(1,836,015) - -	(2,957,773)
Treasury shares reserve KD	(293,796) - -			(293,796)	(293,796) - -	,		(293,796)
Treasury shares KD	(23,683) - -			(23,683)	(23,683) - -	I		(23,683)
Voluntary reserve KD	6,351,015 - -	1	- 442,896 -	6,793,911	5,978,155 - -	1	372,860 -	6,351,015
Statutory reserve KD	6,351,015 - -	ı	- 442,896 -	6,793,911	5,978,155 - -	1	- 372,860 -	6,351,015
Share capital KD	40,470,758 - -	1		40,470,758	40,470,758 - -	1		40,470,758
	As at 1 January 2023 Profit for the year Other comprehensive loss for the year	Total comprehensive (loss) income for the year Transfer of gain on disposal of equity	investments at FVOCI to retained earnings Transfer to reserves Dividend paid (Note 13)	At 31 December 2023	As at 1 January 2022 Profit for the year Other comprehensive income for the year	Total comprehensive income for the year	Transfer of gain on unsposa of equity investments at FVOCI to retained earnings Transfer to reserves Dividend paid (Note 13)	At 31 December 2022

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2023

	Notes	2023 KD	2022 KD
OPERATING ACTIVITIES			
Profit for the year before contribution to KFAS, NLST, and Zakat and after directors' remuneration		4,322,956	3,668,605
Adjustments to reconcile profit for the year to net cash flows: Net investment income	4	(2,757,317)	(1,780,081)
Depreciation and amortisation	9, 10, 12	3,070,642	3,384,957
Provision for employees' end of service benefits	, 10, 12	164,471	232,353
Allowance for expected credit losses	7	20,564	10,000
Unrealised loss (gain) from financial assets at fair value through profit or loss	4	78,298	(179,677)
Realised loss (gain) from financial assets at fair value through profit or loss		36,147	(34,407)
Write-off of capital work in progress		97,319	632,525
Goodwill written off	10	210,483	-
Interest expense on lease liabilities		245,465	7,079
Changes in the working equital.		5,489,028	5,941,354
Changes in the working capital: Inventories		54,048	(139,062)
Accounts receivable and prepayments		(315,762)	490,232
Accounts payable and accruals		711,805	767,720
Cash flows from operations		5,939,119	7,060,244
Employees' end of service benefits paid		(66,867)	(21,864)
Taxes paid		(164,058)	-
Net cash flows from operating activities		5,708,194	7,038,380
INVESTING ACTIVITIES			
Purchase of property and equipment	9	(296,114)	(734,180)
Additions to intangible assets	10	-	(1,035)
Purchase of investment securities		(9,205,465)	(22,521,364)
Proceeds from sale of investment securities		16,080,508	12,702,770
Term deposits, net		5,000,000	6,607,950
Interest income received Dividend income received		1,224,076	448,101
Dividend income received		1,533,241	1,331,980
Net cash from (used in) investing activities		14,336,246	(2,165,778)
FINANCING ACTIVITIES			
Payment of principle portion of lease liabilities	11	(783,072)	(887,294)
Dividend paid		(1,996,692)	(2,361,656)
Net cash used in financing activities		(2,779,764)	(3,248,950)
NET INCREASE IN BANK BALANCES AND CASH		17,264,676	1,623,652
Bank balances and cash at 1 January		7,326,408	5,702,756
BANK BALANCES AND CASH AT 31 DECEMBER	6	24,591,084	7,326,408
Non-cash items excluded from the consolidated statement of cash flows:			
Transfer of employees' end of service benefits (adjusted with amounts due from			
related parties)	7	-	4,111
Additions to right-of-use assets and lease liabilities (note 11)		6,040,149	
Additions to right-or-use assets and rease natinities (note 11)			-

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

#### 1 CORPORATE INFORMATION

Al Soor Fuel Marketing Company K.S.C.P. (the "Parent Company") is a Kuwaiti shareholding company incorporated on 20 March 2006 and commenced its operations on 9 May 2006. The Parent Company's shares were listed on Boursa Kuwait on 30 June 2008.

The consolidated financial statements of the Parent Company and its subsidiary (collectively the "Group") for the year ended 31 December 2023 were authorised for issue in accordance with a resolution of the Board of Directors' on 3 March 2024 and are subject to the approval of the general assembly of shareholders. The ordinary general assembly of the shareholders of the Parent Company has the power to amend these consolidated financial statements after their issuance.

The consolidated financial statements of the Group for the year ended 31 December 2022 was approved by the shareholders of the Parent Company during the annual general assembly meeting held on 4 April 2023.

The Group conducts the following activities as set forth in Article No. 5 of the Parent Company's Articles of Association:

- Acquisition, establishment, leasing, operating, and maintenance of petrol stations;
- Establishing, developing, operating and maintaining customer service centers at petrol stations, to provide all
  automobile services including the changing of oil, car wash, maintenance workshop services and technical checkups;
- The ability to fill and store fuel;
- To ship and trade in petroleum products in bulk or retail;
- The purchase, lease, acquisition, and sale of land and real estate in different locations for the purpose of compliance with the Parent Company's activities;

The head office of the Parent Company is P.O. Box 28396, Safat 13144, State of Kuwait.

The Parent Company is a subsidiary of Alfa Energy Company K.S.C. (Closed) (the "Ultimate Parent Company").

#### 2.1 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements of the Group are prepared under the historical cost convention as modified for the revaluation at fair value of investment securities.

The consolidated financial statements of the Group are presented in Kuwaiti Dinars ("KD"), which is the functional currency of the Parent Company.

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

#### New standards, interpretations and amendments

The Group applied for the first-time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2023 (unless otherwise stated). The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

#### **Definition of Accounting Estimates - Amendments to IAS 8**

The amendments to IAS 8 clarify the distinction between changes in accounting estimates, changes in accounting policies and the correction of errors. They also clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments had no impact on the Group's consolidated financial statements.

#### Deferred Tax related to Assets and Liabilities arising from a Single Transaction – Amendments to IAS 12

The amendments to IAS 12 Income Tax narrow the scope of the initial recognition exception, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences such as leases and decommissioning liabilities.

The amendments had no impact on the Group's consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

#### Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2

The amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments have had an impact on the Group's disclosures of accounting policies, but not on the measurement, recognition, or presentation of any items in the Group's consolidated financial statements.

#### 2.3 STANDARDS ISSUED BUT NOT YET EFFECTIVE

Standards issued but not yet effective up to the date of issuance of the Group's consolidated financial statements are listed below. The Group intends to adopt those standards when they become effective. However, the Group expects no significant impact from the adoption of the amendments on its financial position or performance.

#### Amendments to IFRS 16: Lease Liability in a Sale and Leaseback

In September 2022, the IASB issued amendments to IFRS 16 to specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains. The amendments are effective for annual reporting periods beginning on or after 1 January 2024 and must applied retrospectively to sale and leaseback transactions entered into after the date of initial application of IFRS 16. Earlier application is permitted, and that fact must be disclosed.

The amendments are not expected to have a material impact on the Group's consolidated financial statements.

#### Amendments to IAS 1: Classification of Liabilities as Current or Non-current

In January 2020 and October 2022, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- ▶ What is meant by a right to defer settlement
- ▶ That a right to defer must exist at the end of the reporting period
- > That classification is unaffected by the likelihood that an entity will exercise its deferral right
- ▶ That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

In addition, a requirement has been introduced to require disclosure when a liability arising from a loan agreement is classified as non-current and the entity's right to defer settlement is contingent on compliance with future covenants within twelve months.

The amendments are effective for annual reporting periods beginning on or after 1 January 2024 and must be applied retrospectively. The Group is currently assessing the impact the amendments will have on current practice and whether existing loan agreements may require renegotiation.

#### 2.4 BASIS OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiary as at 31 December 2023. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

- Specifically, the Group controls an investee if, and only if, the Group has power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- ▶ The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- ▶ The contractual arrangement(s) with the other vote holders of the investee;
- ▶ Rights arising from other contractual arrangements; and
- ▶ The Group's voting rights and potential voting rights.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 2.4 BASIS OF CONSOLIDATION (continued)

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary.

Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company reporting date using consistent accounting policies. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, noncontrolling interest and other components of equity, while any resultant gain or loss is recognised in consolidated statement of profit or loss. Any investment retained is recognised at fair value.

The subsidiary of the Group is as follows:

Name of the company	Country of ne of the company incorporation Principal activit			Effective ownership		
			2023	2022		
Advantage Holding Company K.S.C. (Closed)	Kuwait	Operating Central Markets	100%	100%		

Certain shares in the subsidiary are registered in the names of nominees on the behalf of the Parent Company. These nominees have confirmed in writing that the Parent Company is the beneficial owner of these shares.

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION

#### 2.5.1 Revenue recognition

The Group recognises revenue from the following major sources:

- Sale of fuel
- Rendering of services

Revenue is measured based on the consideration to which the Group expects to be entitled in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognises revenue when it transfers control of goods and services to a customer. The Group follows a 5-step process:

- Identifying the contract with a customer
- Identifying the performance obligations
- Determining the transaction price
- Allocating the transaction price to the performance obligations
- Recognising revenue when/as performance obligation(s) are satisfied

Revenue is recognised either at point in time or over time, when (or as) the Group satisfies performance obligations by transferring the promised goods or services to its customers.

The Group recognises contract liabilities for consideration received in respect of unsatisfied performance obligations and reports these amounts, if any, as other liabilities in the consolidated statement of financial position. Similarly, if the Group satisfies a performance obligation before it receives the consideration, the Group recognises either a contract asset or receivable, if any, in its consolidated statement of financial position, depending on whether something other than the passage of time is required before the consideration is due.

The following specific recognition criteria described below must also be met before revenue is recognised.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.1 Revenue recognition (continued)

#### Sale of fuel

Sale of fuel income is recognised when the Group satisfies performance obligations by transferring the controlled promised goods or services to its customers at an agreed rate.

#### Rendering of services

The Group earns service income from diverse range of services provided to its customers and is recognised at pre-agreed rates in accordance with the contractual terms.

#### Interest income

Interest revenue is recognised as the interest accrues using the effective interest method, under which the rate used exactly discounts, estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### Dividend income

Dividend income is recognised when the Group's right to receive the payment is established, which is generally when shareholders approve the dividend.

#### 2.5.2 Taxation

#### National Labour Support Tax (NLST)

The Parent Company calculates the NLST in accordance with Law No. 19 of 2000 and the Minister of Finance Resolutions No. 24 of 2006 at 2.5% of taxable profit for the year. As per the law, income from associates and subsidiaries, cash dividends from listed companies which are subjected to NLST are deducted from the profit for the year.

#### Kuwait Foundation for the Advancement of Sciences (KFAS)

The contribution to KFAS is calculated at 1% of the profit for the year attributable to the Parent Company in accordance with the modified calculation based on the Foundation's Board of Directors' resolution, which states that income from associates and subsidiaries and transfer to statutory reserve until the reserve reaches 50% of share capital should be excluded from the profit base when determining the contribution. The contribution to KFAS is payable in full before the AGM is held in accordance with the Ministerial Resolution (184/2022).

#### Zakat

Contribution to Zakat is calculated at 1% of the profit of the Parent Company in accordance with the Ministry of Finance resolution No. 58/2007.

#### 2.5.3 Property and equipment

Property and equipment is stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings on leasehold land	15 years
Installations and equipment	5-15 years
Furniture and fixtures	1-5 years
Motor vehicles	5 years

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property and equipment. All other expenditure is recognised in the consolidated statement of profit or loss as the expense is incurred.

An item of property and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of profit or loss when the asset is derecognised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### **MATERIAL ACCOUNTING POLICY INFORMATION (continued)** 2.5

#### 2.5.3 Property and equipment (continued)

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end and adjusted prospectively, if appropriate.

#### 2.5.4 **Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses, if any. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in the consolidated statement of profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at each reporting date.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the consolidated statement of profit or loss in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the consolidated statement of profit or loss when the asset is derecognised.

#### Goodwill

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognised in the consolidated statement of profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in this circumstance is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

#### Contracts backlog

Contracts backlog acquired separately are measured at cost on initial recognition. Contracts backlog acquired in business combination have a finite useful life and are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is calculated using the straight-line method to allocate the cost of Contracts backlog over their estimated useful lives (3 years).

The carrying amount of contracts backlog is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, an impairment loss is recognised in the consolidated statement of profit or loss, being the difference between carrying value and the asset's recoverable amount.

#### Leasehold right

Leasehold right acquired is measured on initial recognition at cost. Following initial recognition, leasehold rights are carried at cost less any accumulated amortisation and any accumulated impairment losses.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.4 Intangible assets (continued)

#### Leasehold right (continued)

Leasehold right is amortised over their useful economic life (30 years) and assessed for impairment whenever there is an indication that the leasehold right may be impaired. The amortisation period and the amortisation method for leasehold right is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on leasehold rights is recognised in the consolidated statement of profit or loss.

Gains or losses arising from derecognition of a leasehold right are measured as the difference between the net disposal proceeds and the carrying amount of the right and are recognised in the consolidated statement of profit or loss when the asset is derecognised.

#### License

License acquired separately is measured at cost on initial recognition. License acquired in business combination have a finite useful life and are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is calculated using the straight line method to allocate the cost of license over their estimated useful lives (30 years).

The carrying amount of license is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, an impairment loss is recognised in the consolidated statement of profit or loss, being the difference between carrying value and the asset's recoverable amount.

#### Software

Software acquired separately is measured at cost on initial recognition. The software has finite useful life and is carried at cost less accumulated amortisation and accumulated impairment losses.

Amortisation is calculated using straight line method to allocate the cost of software over its estimated useful life of 3 years. The carrying amount software is assessed and adjusted for impairment whenever there is an indication that it may be impaired.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

#### 2.5.5 Investment properties

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day to day servicing of an investment property.

Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and any impairment. The estimated life of the buildings is 40 years and is depreciated on a straight-line basis. Land on which the property is constructed is not depreciated.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the consolidated statement of profit or loss in the period of derecognition.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the cost at the date of change in use.

#### 2.5.6 Inventories

Inventories are valued at the lower of cost and net realisable value. Cost includes the purchase price, import duties, transportation, handling and other direct costs. Cost is calculated using the weighted average method. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

#### 2.5.7 Leases

#### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.7 Leases (continued)

#### i) Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at, or before the commencement date less any lease incentives received.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment. Refer to the accounting policies 2.5.8 Impairment of non-financial assets.

#### ii) Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### iii) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### Group as a lessor

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the consolidated statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the lease asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

#### 2.5.8 Impairment of non-financial assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 2.5 **MATERIAL ACCOUNTING POLICY INFORMATION (continued)**

#### Impairment of non-financial assets (continued) 2.5.8

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Group estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognized in the consolidated statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

Goodwill is tested for impairment annually as at the reporting date and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

#### 2.5.9 Bank balances and cash

Bank balances and cash in the consolidated statement of financial position comprise cash at banks and on hand and shortterm deposits with an original maturity of three months or less and subject to insignificant risk change in value.

For the purpose of the consolidated statement of cash flows, bank balances and cash consist of cash, bank balances and short-term deposits, as defined above.

#### 2.5.10 Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition of financial assets or issue of financial liabilities (other than on financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or issue financial liabilities at fair value through profit or loss are recognised immediately in consolidated statement of profit or loss.

#### Financial assets (i)

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

#### Classification of financial assets

#### Financial assets at amortised cost

Financial assets such as accounts receivable and bank balances and cash that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect ► contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at fair value through profit or loss except for equity instruments when the Group may make an irrevocable election/designation at initial recognition to recognize fair value in other comprehensive income.

#### Amortised cost and effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.10 Financial instruments (continued)

#### (i) Financial assets (continued)

#### Amortised cost and effective interest method (continued)

For financial instruments at amortised cost, the effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) excluding expected credit losses, through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance. On the other hand, the gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

#### Financial assets at FVOCI

On initial recognition, the Group may make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVOCI. Designation at FVOCI is not permitted if the equity investment is held for trading or if it is contingent consideration recognised by an acquirer in a business combination to which IFRS 3 applies.

Investments in equity instruments at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair values reserve. The cumulative gain or loss will not be reclassified to consolidated statement of profit or loss on disposal of the equity investments, instead, they will be transferred to retained earnings.

The Group has designated all investments in equity instruments that are not held for trading as at FVOCI on initial application of IFRS 9.

Dividends on these investments in equity instruments are recognised in consolidated statement of profit or loss when the Group's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment.

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognised in the consolidated statement of profit or loss.

This category includes certain equity investments which the Group had not irrevocably elected to classify at fair value through OCI. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

#### Impairment of financial assets

The Group recognises a loss allowance for expected credit losses on financial assets that are measured at amortised cost. No impairment loss is recognised for equity instruments that are classified as financial assets at FVOCI. The amount of expected credit losses is updated at each reporting date.

The Group always recognises lifetime ECL for trade receivables which generally do not have a significant financing component. The expected credit losses on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate. Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a trade receivables.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.10 Financial instruments (continued)

#### (i) Financial assets (continued)

#### Impairment of financial assets (continued)

#### Credit-impaired financial assets at amortised cost

A financial asset is credit-impaired when one or more events, constituting an event of default for internal credit risk management purposes as historical experience indicates, that have a detrimental impact on the estimated future cash flows of that financial asset have occurred that meet below criteria. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- significant financial difficulty of the issuer or the borrower;
- a breach of contract, such as a default or past due event;
- ▶ the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- ▶ it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

#### Write-off of financial assets at amortised cost

The Group writes off a financial asset at amortised cost when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in consolidated statement of profit or loss.

#### Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date; for loan commitments and financial guarantee contracts, the exposure includes the amount drawn down as at the reporting date.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

The Group recognises an impairment loss in consolidated statement of profit or loss for all financial assets at amortised cost with a corresponding adjustment to their carrying amount through a loss allowance account.

#### Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

Any cumulative gain/loss recognised in other comprehensive income in respect of equity investment securities designated as at FVOCI is not recognised in consolidated statement of profit or loss on derecognition of such securities. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability.

If the terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value.

#### (ii) Financial liabilities

All financial liabilities are subsequently measured at amortised cost using the effective interest method.

The Group's financial liabilities include accounts payable and accruals, lease liabilities and bank overdraft.

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.10 Financial instruments (continued)

#### (ii) Financial liabilities

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as described below:

#### Accounts payable and accruals

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the consolidated statement of profit or loss.

#### (iii) Offsetting of financial instruments

Financial assets and financial liabilities are offset, and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 2.5.11 Fair values of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- ▶ In the principal market for the asset or liability, or
- > In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimizing the use of unobservable inputs.

When the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the DCF model and price to book model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. See Note 24 for further disclosures.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- ▶ Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

An analysis of fair value of financial instruments and further details as to how they are measured are provided in note 24.

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.12 Treasury shares

Treasury shares consist of the Parent Company's own issued shares that have been reacquired by the Group and not yet reissued or cancelled. The treasury shares are accounted for using the cost method. Under this method, the weighted average cost of the shares reacquired is charged to a contra account in equity. When the treasury shares are reissued, gains are credited to a separate account in equity, "treasury shares reserve", which is not distributable. Any realised losses are charged to the same account to the extent of the credit balance on that account. Any excess losses are charged to retained earnings and then to the statutory and voluntary reserves. Gains realised subsequently on the sale of treasury shares are first used to offset any previously recorded losses in the order of reserves, retained earnings and the treasury shares reserve account. No cash dividends are paid on these shares. The issue of stock dividend increases the number of treasury shares proportionately and reduces the average cost per share without affecting the total cost of treasury shares.

#### 2.5.13 Employees' end of service benefits

The Group provides end of service benefits to its employees under the Kuwait Labour Law. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

In addition to the above, with respect to its Kuwaiti national employees, the Group also makes contributions to Public Institution for Social Security scheme, calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

#### 2.5.14 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### 2.5.15 Segment reporting

A segment is a distinguishable component of the Group that engages in business activities from which it earns revenues and incurs costs. The operating segments are used by the management of the Group to allocate resources and assess performance is consistent with the internal reports provided to the chief executive operation and the board of directors. Operating segments exhibiting similar economic characteristics, product and services, class of customers where appropriate are aggregated and reported as reportable segments.

#### 2.5.16 Foreign currencies

The Group's consolidated financial statements are presented in KD, which is also the Parent Company's functional currency. For each entity, the Group determines the functional currency and items included in the financial statements of each entity are measured using that functional currency. The Group uses the direct method of consolidation and has elected to recycle the gain or loss that arises from using this method.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognised in the consolidated statement of profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time, the cumulative amount is reclassified to the consolidated statement of profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in other comprehensive income or the consolidated statement of profit or loss.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 2.5 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

#### 2.5.16 Foreign currencies (continued)

In determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of advance consideration.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the spot rate of exchange at the reporting date.

#### 2.5.17 Contingencies

Contingent liabilities are not recognised in the consolidated financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

#### 2.5.18 Events after the reporting period

If the Group receives information after the reporting period, but prior to the date of authorisation for issue, about conditions that existed at the end of the reporting period, the Group will assess if the information affects the amounts that it recognises in the Group's consolidated financial statements. The Group will adjust the amounts recognised in its consolidated financial statements to reflect any adjusting events after the reporting period and update the disclosures that relate to those conditions in the light of the new information. For non-adjusting events after the reporting period, the Group will not change the amounts recognised in its consolidated financial statements but will disclose the nature of the non-adjusting event and an estimate of its financial effect, or a statement that such an estimate cannot be made, if applicable.

#### 2.6 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent assets and liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

#### 2.6.1 Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect in the amounts recognised in the consolidated financial statements:

#### Classification of financial assets

The Group determines the classification of financial assets based on the assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding. Refer note *financial instruments- classification of financial assets* for more information.

#### Revenue from contracts with customers involving sale of goods

When recognising revenue in relation to the sale of goods to customers, the key performance obligation of the Group is considered to be the point of delivery of the goods to the customer, as this is deemed to be the time that the customer obtains control of the promised goods and therefore the benefits of unimpeded access.

#### Going concern

The management has made an assessment of the Group's ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the consolidated financial statements are prepared on a going concern basis.

#### Determining the lease term of contracts with renewal and termination options - Group as lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

#### 2.6 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### 2.6.1 Judgements (continued)

#### Determining the lease term of contracts with renewal and termination options – Group as lessee (continued)

The Group has the option, under some of its leases to lease the assets for additional terms. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

The Group included the renewal period as part of the lease term due to the significance of these assets to its operations. These leases have a short non-cancellable period and there will be a significant negative effect on operations if a replacement is not readily available.

#### 2.6.2 Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### Valuation of unquoted investments

Valuation of unquoted equity securities is normally based on one of the following:

- Recent arm's length market transactions;
- Current fair value of another instrument that is substantially the same;
- Earnings multiples;
- Price to book multiples;
- ▶ The expected cash flows discounted at current rates applicable for items with similar terms and risk characteristics;
- Underlying net asset base of the investment; or
- Other valuation models

The determination of the cash flows, earnings multiples, price to book multiples and discount factors for unquoted equity securities requires significant estimation.

#### Provision for expected credit losses of trade and other receivables

The Group assesses, on a forward-looking basis, the ECLs associated with its debt instruments carried at amortised cost. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

For trade receivables, the Group applies a simplified approach in calculating ECL. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECL at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. Actual results may differ from these estimates.

#### Impairment of inventories

Inventories are held at the lower of cost and net realisable value. When inventories become old or obsolete, an estimate is made of their net realisable value. For individually significant amounts this estimation is performed on an individual basis. Amounts which are not individually significant, but which are old or obsolete, are assessed collectively and a provision applied according to the inventory type and the degree of ageing or obsolescence, based on historical selling prices.

#### Impairment of non-financial assets

An asset is impaired if its carrying amount exceeds its estimated recoverable amount. The recoverable amount of an asset is the higher of an asset's net selling price and value in use. Net selling price is the amount obtainable from the sale of an asset in an arm's length transaction. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. An assessment is made at each statement of financial position date to determine whether there is objective evidence that an asset may be impaired. If such evidence exists, any impairment loss is recognised in the consolidated statement of profit or loss.

#### 2.6 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### 2.6.2 Estimates and assumptions (continued)

#### Impairment of property and equipment

A decline in the value of property and equipment could have a significant effect on the amounts recognised in the financial statements. Management assesses the impairment of property and equipment whenever events or changes in circumstances indicate that the carrying value may not be recoverable.

Factors that are considered important which could trigger an impairment review include the following:

- significant decline in the market value beyond that which would be expected from the passage of time or normal use;
- ▶ significant changes in the technology and regulatory environments; and
- evidence from internal reporting which indicates that the economic performance of the asset is, or will be, worse than expected.

#### Fair value of investments properties

The determination of fair value of investment properties requires the use of estimates such as future cash flows from assets (such as lettings, tenants' profiles, future revenue stream, capital value of fixtures and fittings, plant and machinery, any environmental matters and the overall repair and condition of the property) and discount rates applicable to those assets. In additions, development risks (such as construction and letting risks) are also taken consideration when determining the fair value of investment properties under construction. These estimates are based on local market conditions existing at reporting date.

#### Useful lives of property and equipment

The Group's management determines the estimated useful lives of its equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. Management reviews the residual value and useful lives annually and future depreciation charge would be adjusted where the management believes the useful lives differ from previous estimates.

#### Impairment of goodwill and intangible assets with finite and indefinite useful life

Intangible assets with finite lives are amortised over their useful economic life and assessed for impairment whenever there is an indication that an intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the consolidated statement of profit or loss as the expense category that is consistent with the function of the intangible assets.

The Group determines whether goodwill and intangible assets with indefinite useful life are impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Fair value measurement

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available). This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

#### Leases - Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs when available and is required to make certain entity-specific estimates.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### **3 PROFIT FOR THE YEAR**

Profit for the year is stated after charging:

Front for the year is stated after charging.	2023 KD	2022 KD
Staff costs:		
included in operating expenses	1,708,995	1,486,903
included in administrative expenses	1,046,902	903,147
	2,755,897	2,390,050
Depreciation expense (Note 9):		
included in operating expenses	1,887,521	1,767,828
included in administrative expenses	13,934	27,692
	1,901,455	1,795,520
Operating expense includes:		
Logistic expenses	935,726	872,076
Manpower expenses	2,740,373	2,146,376
Premise expenses	479,151	974,372
	4,155,250	3,992,824
Inventory recognised as an expense upon sale of goods	144,888,315	137,295,696
4 NET INVESTMENT INCOME		
	2023	2022
	KD	KD
Dividend income	1,533,241	1,331,980
Interest income	1,224,076	448,101
Unrealised (loss) gain from financial assets at fair value through profit or loss	(78,298)	179,677

5	BASIC AND DILUTED EARNINGS PER SHARE

Realised (loss) gain on sale of financial assets at fair value through profit or loss

Basic earnings per share are calculated by dividing the profit for the year by the weighted average number of ordinary shares outstanding during the year (excluding treasury shares). Diluted earnings per share is calculated by dividing the profit for the year by the weighted average number of ordinary shares outstanding during the year (excluding treasury shares) plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares. The Parent Company did not have any diluted shares as at 31 December. The information necessary to calculate basic and diluted earnings per share based on the weighted average number of shares outstanding, less treasury shares, during the year is as follows:

34,407

1,994,165

(36, 147)

2,642,872

	2023	2022
Profit for the year (KD)	4,128,080	3,504,547
Weighted average number of ordinary shares outstanding during the year (excluding treasury shares) *	404,591,834	404,591,834
Basic and diluted earnings per share	10.20 fils	8.66 fils

\* The weighted average number of shares takes into account the weighted average effect of changes in treasury shares during the year.

#### 6 BANK BALANCES AND CASH

	2023 KD	2022 KD
Cash in hand	53,545	3,291
Bank balances	5,643,566	5,023,117
Short-term deposits	23,900,000	10,300,000
	29,597,111	15,326,408
Less:		
Short-term deposits with original maturity of more than three months	(3,000,000)	(8,000,000)
Bank overdraft	(2,006,027)	-
Bank balances and cash for the purpose of consolidated statement of cash flows	24,591,084	7,326,408

Term deposits are placed with local banks denominated in KD and carry an effective interest rate of 4.5% (2022: 4.75%) per annum.

Bank overdrafts is denominated in Kuwait Dinar and carry an average interest rate of 5.5% (2022: Nil) per annum. As at 31 December 2023, the Group had available KD 4,993,973 (2022: KD 5,000,000) of undrawn committed borrowing facilities that may be drawn at any time and may be terminate by the bank without notice.

#### 7 ACCOUNTS RECEIVABLE AND PREPAYMENTS

2023 KD	2022 KD
Trade receivables, net 805,457	730,586
Advance payment, net 420,499	601,674
Prepaid expenses 27,755	38,028
Amounts due from related parties (Note 18)	3,933
Other receivables, net 704,257	288,549
1,957,968	1,662,770
Movements in the allowance for expected credit losses were as follows:	
2023	2022
KD	KD
Opening balance 3,053,936	3,253,083
Charge for the year based on lifetime ECL 24,439	10,000
Reversal during the year (3,875)	-
- Written off *	(209,147)
3,074,500	3,053,936

\* Trade receivables are written off where there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Company, and a failure to make contractual payments for a period of greater than 365 days past due.

As at 31 December 2023, trade receivables of KD 2,894,127 (2022: KD 2,873,188) were impaired and fully provided for.

As at 31 December 2023, Other receivables of KD 180,373 (2022: KD 180,748) were impaired and fully provided for.

Trade receivables aging and the expected credit loss are disclosed in Note 21.1.

#### 8 INVESTMENT SECURITIES

	2023	2022
	KD	KD
Financial assets at fair value through other comprehensive income (FVTOCI)		
Local quoted equity securities (managed portfolios)	25,186,797	19,664,370
Local unquoted equity securities (managed portfolios)	7,119,889	9,364,229
Local unquoted securities	869,807	1,099,149
	33,176,493	30,127,748
Financial assets at fair value profit or loss (FVTPL)		
Local quoted equity securities	1,003,732	452,331
Local unquoted equity securities	715,276	785,037
Managed portfolio #	-	12,200,000
	1,719,008	13,437,368
Investment securities	34,895,501	43,565,116

# Managed portfolio represents cash with portfolio manager.

As at 31 December 2023, investment securities amounting to KD 33,738,939 (2022: KD 42,122,531) are managed by a related party (Note 18). As at 31 December 2023, investment securities of KD 4,460,989 (2022: KD 6,440,699) are in related party entities (Note 18). Hierarchy for determining and disclosing the fair values of financial instruments by valuation technique are presented in Note 24.

Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

# 9 PROPERTY AND EQUIPMENT

Cost: At 1 January 2023 Additions - Write-offs -	Installations and equipment KD	Furniture and fixtures KD	Motor ( vehicles KD	Capital work in progress KD	Other assets KD	Total KD
	8,974,683 35,832 -	1,689,423 11,455 -	131,804 105,458 -	147,662 143,038 (97,319)	222,146 331 -	37,893,818 296,114 (97,319)
At 31 December 2023 26,728,100	9,010,515	1,700,878	237,262	193,381	222,477	38,092,613
Depreciation:         8,097,432           At 1 January 2023         8,097,432           Charged for the year         1,691,188	8,586,473 169,062	1,673,187 12,588	101,418 28,246		222,106 371	18,680,616 1,901,455
At 31 December 2023 9,788,620	8,755,535	1,685,775	129,664	ı	222,477	20,582,071
Net carrying amount: At 31 December 2023	254,980	15,103	107,598	193,381		17,510,542
Cost: At 1 January 2022 24,629,987 Additions 2,098,113 Transfers 2,098,113 Write-offs -	8,771,717 122,096 80,870	1,660,864 27,109 1,450	111,179 22,075 (1,450)	2,396,270 562,900 (2,178,983) (632,525)	223,286 - (1,140)	37,793,303 734,180 (633,665)
At 31 December 2022	8,974,683	1,689,423	131,804	147,662	222,146	37,893,818
Depreciation:         6,515,497           At 1 January 2022         1,581,935           Charged for the year         1,581,935	8,421,412 165,061	1,645,495 27,692	91,030 10,388		211,662 10,444	16,885,096 1,795,520
At 31 December 2022 8,097,432	8,586,473	1,673,187	101,418		222,106	18,680,616
Net carrying amount: At 31 December 2022	388,210	16,236	30,386	147,662	40	19,213,202

Fuel stations and buildings on leasehold land (holding on leasehold land) are constructed on land leased from the Government of Kuwait. Capital work in progress represents major renovations and significant improvements being carried out at the fuel stations. Notwithstanding the contractual term of the lease for lease for leasehold land, these are amortised over 30 years based on common practice in Kuwait for similar lands. Depreciation expense is allocated between operating expenses of KD 1,887,521 (2022: KD 1,767,828) and administrative expenses of KD 13,934 (2022: KD 27,692) in the consolidated statement of profit or loss.

Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

# 10 INTANGIBLE ASSETS

Amortisation expense is allocated between operating expenses of KD 693,766 (2022: KD 693,765) and administrative expenses of KD 5,907 (2022: KD 28,075) in the consolidated statement of profit or loss.

#### 11 LEASES

The Group has lease contracts for various premises which are used in its operations. Leases of fuel generally have lease terms of 10 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. Generally, the Group's leases also include restrictions on assigning and subleasing the leased assets.

The Group also has certain leases of office premise and vehicles with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the year:

	2023 KD	2022 KD
As at 1 January Additions	8,502 6,040,149	868,099 -
Depreciation expense	(461,514)	(859,597)
As at 31 December	5,587,137	8,502

Set out below are the carrying amounts of lease liabilities recognised and the movements during the year:

	2023 KD	2022 KD
As at 1 January Additions Accretion of interest Payments	6,040,149 245,465 (783,072)	880,215 - 7,079 (887,294)
As at 31 December	5,502,542	-
<b>Represented by: -</b> Non-current Current	5,027,013 475,529 5,502,542	

The Group has discounted its future lease obligations using an incremental borrowing rate which is determined at 6% (2022: 6%) at the reporting date.

The maturity analysis of lease liabilities is disclosed in Note 23.

The following are the amounts recognised in profit or loss:

	2023 KD	2022 KD
Depreciation expense of right-of-use assets Interest expense on lease liabilities Short-term leases	461,514 245,465 452,847	859,597 4,981 356,213
Total amount recognised in profit or loss	1,159,826	1,220,791

The Group had total cash outflows for leases of KD 1,235,919 in 2023 (2022: KD 1,243,507). The Group also had noncash additions to right-of-use assets and lease liabilities of KD 6,040,149 in 2023 (2022: KD Nil).

#### 12 INVESTMENT PROPERTIES

	Freehold land KD	Buildings KD	Total KD
Cost: At 1 January 2023 and 31 December 2023	867,201	520,000	1,387,201
Depreciation:			
At 1 January 2023 Charge for the year	-	473,201 8,000	473,201 8,000
At 31 December 2023		481,201	481,201
Net carrying amount: At 31 December 2023	867,201	38,799	906,000
Cost: At 1 January 2022 and 31 December 2022	867,201	520,000	1,387,201
Depreciation: At 1 January 2022 Charge for the year	:	465,201 8,000	465,201 8,000
At 31 December 2022	-	473,201	473,201
Net carrying amount: At 31 December 2022	867,201	46,799	914,000

As at 31 December 2023, the fair value of the investment properties amounted to KD 1,360,000 (2022: KD 950,000), accordingly, no impairment loss (2022: KD 200,000) has been recorded in the consolidated statement of profit or loss against these investment properties.

The fair value of the investment properties has been determined based on valuations obtained from two independent valuers, who are an industry specialised in valuing these types of investment properties, one of these valuers is a local bank.

Both valuators have used the income capitalisation approach assuming full capacity of the property.

All investment properties are considered under level 3 for the fair value hierarchy, and there were no transfers between level 1 and level 2 fair value measurements and no transfer into and out of level 3 fair value measurements.

Investment properties with total amount of KD 906,000 (2022: KD 914,000) is registered in the name of a related party (Note 18), which confirmed in writing that the Group has the beneficial ownership of those properties.

Fair value using the income capitalisation method is estimated based on the normalised net operating income generated by the property, which is divided by the capitalisation (discount) rate. Significant increases (decreases) in estimated price per square meter, estimated rental value and rent growth per annum, in isolation would result in a significantly higher (lower) fair value on a linear basis. Significant increases (decreases) in the long-term vacancy rate and discount rate (and exit yield) in isolation would result in a significantly lower (higher) fair value.

#### 13 SHARE CAPITAL, CASH DIVIDEND AND DIRECTORS' REMUNERATION

	Authorised, issued and fully paid	
	2023	2022
	KD	KD
40,470,758 shares (2022: 40,470,758) of 100 fils paid in cash	40,470,758	40,470,758

#### Cash dividend and Directors' remuneration

The Board of Directors of the Group has proposed directors' remuneration of KD 106,000, which is within the amount permissible under local regulations and are subject to approval by annual Ordinary General Assembly Meeting of the Group's shareholders.

The Board of Directors of the Parent Company has proposed a distribution of 5% cash dividends of the nominal value of shares, by 5 fils per share for the year ended 31 December 2023 (2022: 5% cash dividends of the nominal value of shares, by 5 fils per share) and is subject to approval by Annual Ordinary General Assembly Meeting of the Parent Company's shareholders.

The Annual General Assembly Meeting held on 04 April 2023, approved a distribution of 5% cash dividend for the year ended 31 December 2022 (2021: The Annual General Assembly Meeting held on 11 April 2022 approved the distribution of cash dividend for the year ended 31 December 2021).

The Annual General Assembly Meeting held on 04 April 2023 approved to distribute a directors' remuneration of KD 60,000 for the year ended 31 December 2022 (2021: The Annual General Assembly Meeting held on 11 April 2022 approved the distribution of directors' remuneration for the year ended 31 December 2021).

#### 14 RESERVES

#### 14.1 Statutory reserves

In accordance with the Companies' Law, and the Parent Company's Memorandum of Incorporation and Articles of Association, a minimum of 10% of the profit for the year before contribution to KFAS, NLST, Zakat and Directors' remuneration shall be transferred to the statutory reserve based on the recommendation of the Parent Company's board of directors. The annual general assembly of the Parent Company may resolve to discontinue such transfer when the reserve exceeds 50% of the issued share capital. The reserve may only be used to offset losses or enable the payment of a dividend up to 5% of paid-up share capital in years when profit is not sufficient for the payment of such dividend due to absence of distributable reserves. Any amounts deducted from the reserve shall be refunded when the profits in the following years suffice, unless such reserve exceeds 50% of the issued share capital.

#### 14.2 Voluntary Reserve

In accordance with the Companies' Law, and the Parent Company's Memorandum of Incorporation and Articles of Association, a maximum of 10% of the profit for the year before contribution to KFAS, NLST, Zakat and Directors' remuneration is transferred to voluntary reserve. The Annual General Assembly of shareholders may, upon a recommendation by the Board of Directors, resolve to discontinue such annual transfers.

#### 14.3 Cumulative changes in fair value reserve

The Group has elected to recognise changes in the fair value of certain investments in equity securities in other comprehensive income. These changes are accumulated within the FVOCI reserve within equity. The Group transfers amounts from this reserve to retained earnings when the relevant equity securities are derecognised.

#### 15 TREASURY SHARES

	2023	2022
Number of treasury shares	115,747	115,747
Percentage of ownership	0.03%	0.03%
Market value (KD)	15,857	17,246

Reserves equivalent to the cost of the treasury shares held are not available for distribution during the holding period of such shares as per CMA guidelines.

#### 16 ACCOUNTS PAYABLE AND ACCRUALS

	2023	2022
	KD	KD
Trade payables	1,468,866	1,308,199
Amounts due to related parties (Note 18)	11,628,709	11,215,216
Accrued expenses and other payables	3,406,739	3,022,544
Dividend payables	2,248,862	2,222,864
Advances from customers	1,450,118	1,684,093
KFAS payable	65,621	47,377
	20,268,915	19,500,293

Terms and conditions of the above financial liabilities are:

▶ Trade payables are non-interest bearing and are normally settled on 60-day terms.

> Other payables are non-interest bearing and have average term of six months

For explanation on the Group's liquidity risk management process, refer to Note 20.2

#### 17 CONTINGENCIES AND COMMITMENTS

	2023 KD	2022 KD
Letters of guarantee*	8,203,156	8,112,649
Capital commitments	233,652	192,641

\* The Group has entered into several lease arrangements, mainly for renting of land over which fuel stations are constructed.

#### 18 RELATED PARTY BALANCES AND TRANSACTIONS

Related parties represent i.e. major shareholders, associates, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the management and board of directors.

Transactions with related parties included in the consolidated statement of profit or loss are as follows:

	Ultimate Parent Company KD	Entities under common control KD	Other related parties* KD	Total 2023 KD	Total 2022
Sales	-	-	1,892,136	1,892,136	1,488,570
Cost of sales (purchase of fuel)	-	-	(144,888,315)	(144,888,315)	(137,295,696)
Operating expenses	-	(1,000,000)	-	(1,000,000)	(600,000)
Administrative expenses	(288,000)	(319,100)	-	(607,100)	(278,151)

Balances with related parties included in the consolidated statement of financial position are as follows:

	Ultimate Parent Company	Parent Company	Entities under common control	Other related parties* KD	Total 2023 KD	Total 2022
Accounts receivable and Prepayments (note 7)	-	-	-	692,459	692,459	267,186
Accounts payable and accruals (note 16) Investment securities (note 8)	(243,005) 1,561,346	- 1,027,637	- 1,872,006	(11,385,704)	(11,628,709) 4,460,989	(11,215,216) 6,440,698

\*Other related parties consist of entities having control, associate, affiliate of associate and key management personnel.

#### Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 18 RELATED PARTY BALANCES AND TRANSACTIONS (continued)

Investment properties with a carrying value of KD 906,000 (2022: KD 914,000) is registered in the name of related party (Note 12), who has confirmed in writing that the Group has the beneficial ownership of those properties.

Investment securities amounting to KD 33,739,939 (2022: KD 42,122,531) are managed by a related party (Note 8). Investment securities of KD 4,460,989 (2022: KD 6,440,698) are in related party entities (Note 8).

Amounts due to/from entities under common control that are interest free and due within one year from the reporting date.

#### Compensation of key management personnel

Key management personnel comprise of the Board of Directors and key member of the management having authority and responsibility for planning, directing and controlling the activities of the Group. The aggregate value of transactions relating to key management personnel were as follows:

	2023 KD	2022 KD
<i>Key management compensation</i> Short-term benefits Employees' end of service benefits	420,888 36,177	420,475 36,177
	457,065	456,652

#### 19 REVENUE FROM CONTRACTS WITH CUSTOMERS

#### Disaggregated revenue information

Set out below is the disaggregation of the Group's revenue from contracts with customers:

	2023 KD	2022 KD
Type of goods and services Sale of goods	157,740,094	149,414,126
<i>Geographical markets:</i> Kuwait	157,740,094	149,414,126
<i>Timing of revenue recognition:</i> Revenue recognised at a point in time	157,740,094	149,414,126

#### 20 SEGMENTAL INFORMATION

For management purposes, the Group is organized into business units based on their products and services, and has two reportable operating segments as follows:

- Fuel marketing and other related services represents the sale of fuel and other related services arising from fuel stations.
- Investment operations represents investment in managed portfolio, short-term money market placements and real estate.

31 December 2023	Fuel marketing and other related services KD	Investment operations KD	Unallocated KD	Total KD
Segment revenue	161,500,335	2,917,552	-	164,417,887
Depreciation and amortisation	3,015,532	245,006	12,588	3,273,126
Segment results	1,742,451	2,917,552	(531,923)	4,128,080

#### Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

#### 20 SEGMENTAL INFORMATION (continued)

31 December 2022	Fuel marketing and other related services KD	Investment operations KD	Unallocated KD	Total KD
Segment revenue	152,560,636	2,258,344	-	154,818,980
Depreciation and amortisation	3,242,852	114,412	27,692	3,384,956
Segment results	1,480,261	2,258,344	(234,058)	3,504,547

	Fuel marketing and other related services KD	Investment operations KD	Unallocated KD	Total KD
Segment assets as at 31 December 2023	51,723,099	48,171,552	-	99,894,651
Segment liabilities as at 31 December 2023	27,777,484	-	1,370,197	29,147,681
Segment assets as at 31 December 2022	44,258,102	46,836,492	-	91,094,594
Segment liabilities as at 31 December 2022	19,500,293	-	1,272,593	20,772,886
Other disclosures as at 31 December 2023				
Capital expenditure	271,633	24,150	-	295,783
Investment securities	-	34,895,501	-	34,895,501
Other disclosures as at 31 December 2022				
Capital expenditure	-	734,180	-	734,180
Investment securities	-	43,565,116		43,565,116

#### 21 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, liquidity risk and market risk, which is further sub-divided into interest rate risk, foreign currency risk and equity price risk. The independent risk control process does not include business risks such as changes in the environment, technology and industry. The Group's policy is to monitor those business risks through Group's strategic planning process. No changes were made in the risk management objectives, policies or processes during the years ended 31 December 2023 and 2022.

#### 21.1 Credit risk

Credit risk is the risk that a counter party will not meet its obligations under a financial instrument leading to a financial loss. Financial assets subject to credit risk consist principally of bank balances, fixed deposits and accounts receivable.

The Group has adopted a policy of only dealing with creditworthy counterparties. The Group's exposure is continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

#### Risk concentration of maximum exposure to credit risk

The Group's exposure to credit risk from bank balances, term deposits and accounts receivable arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. Where financial instruments are recorded at fair value, it represents the current maximum credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values. The maximum exposure is the carrying amount as described in the consolidated statement of financial position.

#### 21 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### 21.1 Credit risk (continued)

#### Risk concentration of maximum exposure to credit risk (continued)

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

The maximum exposure to credit risk at the reporting date was:

	2023 KD	2022 KD
Bank balances and term deposits (excluding cash in hand)	29,543,566	15,323,117
Trade receivables	805,457	730,586
Other receivables and amounts due from related parties	704,257	292,482
	31,053,280	16,346,185

#### Bank balances and term deposits

Credit risk from balances with banks is limited because the counterparties are reputable financial institutions with appropriate credit-ratings assigned by international credit-rating agencies.

Impairment on short-term deposits has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and short-term deposits have low credit risk based on the external credit ratings of the counterparties.

#### Trade receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk associated with the industry and country in which customers operate. The Group limits its exposure to credit risk from trade receivables by establishing a maximum payment period of three months. The credit concentration risk arising out of large receivables from few customers is minimal due to the nature of the industry in which the Group operates where majority of the sales affected are on cash basis.

Trade receivables consist of a large number of customers, spread across diverse industries. Ongoing credit evaluation is performed on the financial condition of accounts receivable. Concentration of credit risk is represented by one major customer representing 18% (2022: 26%) of the trade receivables balance.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

Generally, trade receivables are written-off if past due for more than three months and are not subject to enforcement activity. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed below. The Group does not require collateral in respect of trade and other receivables. The Group does not have trade receivables for which no loss allowance is recognised because of collateral.

#### Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 21 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### 21.1 Credit risk (continued)

#### Trade receivables (continued)

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

	Trade receivables			
31 December 2023	Days past due			
		More than		
	0-90 days	90 days	Total	
	KD	KD	KD	
Total gross carrying amount at default	1,787,319	2,092,638	3,879,957	
Estimated credit loss	981,862	2,092,638	3,074,500	
Expected credit loss rate	55%	100%	79%	

	Trade receivables			
31 December 2022	Days pa			
	0-90 days KD	More than 90 days KD	Total KD	
Total gross carrying amount at default	1,696,101	2,088,421	3,784,522	
Estimated credit loss	965,515	2,088,421	3,053,936	
Expected credit loss rate	57%	100%	81%	

#### Amounts due from related parties and other receivables

Amounts due from related parties and other receivables are considered to have a low risk of default and management believes that the counterparties have a strong capacity to meet contractual cash flow obligations in the near term. As a result, the impact of applying the expected credit risk model at the reporting date was immaterial.

#### 21.2 Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in raising funds to meet commitments associated with financial instruments. To manage this risk, the Group periodically assess the financial viability of the receivables and ensures that adequate bank facilities are available.

The management has built an appropriate liquidity risk management framework for the management of the Group's short and medium funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate cash and cash equivalents and by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets.

All the financial liabilities of the Group are due within one year from the consolidated statement of financial position date.

#### Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 21 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### 21.2 Liquidity risk (continued)

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

	On demand KD	Within 3 months KD	3 to 12 months KD	More than 1 year KD	Total KD
2023 Accounts payable and accruals* Lease liabilities Bank overdraft	2,006,027	16,569,935 - - 16,569,935	2,248,862 783,038 - 3,031,900	6,264,308  6,264,308	18,818,797 7,047,346 2,006,027 27,872,170
2022 Accounts payable and accruals*		15,599,443	2,216,757	-	17,816,200

\*excluding advances from customers

#### 21.3 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of foreign currency risk, interest rate risk and equity price risk. The sensitivity analyses in the following sections relate to the position as at 31 December in 2023 and 2022.

#### 21.3.1 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Financial instruments, which potentially subject the Group to interest rate risk, consist principally of cash and short-term deposits. The Group's term deposits are short-term in nature and yield interest at commercial rates. Therefore, the Group believes there is minimal risk of significant losses due to interest rate fluctuations.

The Group is exposed to interest rate risk on its variable interest-bearing assets and the Group does not hold variable interest-bearing liabilities.

The sensitivity of the consolidated statement of income is the effect of the assumed changes in interest rates on the Group's profit, based on fixed interest rates and financial liabilities held at 31 December. The following table demonstrates the sensitivity of the consolidated statement of income to reasonably possible changes in interest rates, with all other variables held constant.

	Increase in basis points	Effect on profit for the year KD
2023	+100	239,000
2022	+100	103,000

#### 21.3.2 Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a different currency from the Group's presentation currency).

At the reporting date, the Group is not exposed to foreign currency risk as majority of the assets and liabilities are denominated in Kuwaiti Dinars.

#### 21.3.3 Equity price risk

Equity price risk is the risk that the fair values of equities decrease as a result of changes in the levels of equity indices and the value of individual stocks. The Group is exposed to equity price risk on its quoted investment securities. The Group manages this risk through diversification of investments in terms of industry concentration.

#### 21 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### 21.3 Market risk (continued)

#### 21.3.3 Equity price risk (continued)

The table below summarises the impact of increases/decreases of the respective price indices in the relevant market on the Group equity and profit for the year. The analysis is based on the assumption that the equity index has increased or decreased by 5% respectively, after adjusting for beta with all other variables held constant, and that all the Group's equity instruments moved in line with the index.

2022	Market index	Change in stock prices by	Effect on OCI KD	Effect on profit for the year KD
2023 Quoted securities	Boursa Kuwait	$\pm 5\%$	$\pm$ 1,001,971	± 61,978
2022 Quoted securities	Boursa Kuwait	± 5%	± 881,304	± 25,298

#### 22 **CAPITAL MANAGEMENT**

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2023 and 2022.

Capital comprises of share capital, statutory reserve, voluntary reserve, treasury shares, cumulative change in fair value reserve and retained earnings and is measured at KD 71,040,791 as at 31 December 2023 (2022: KD 70,615,504).

#### 23 MATURITY ANALYSIS OF ASSETS AND LIABILITIES

The table below summarises the maturity profile of the Group's assets and liabilities. The maturity profile of accounts receivable and prepayments, accounts payable and accruals at the year-end is based on contractual repayment arrangements. The maturity profile for the remaining assets and liabilities is determined based on the management estimate of liquidation of those assets.

31 December 2023	Within 3 months KD	3 to 12 months KD	More than 1 year KD	Total KD
Assets	20 407 111	100 000		20 507 111
Cash, bank balances and term deposits	29,497,111	100,000	-	29,597,111
Accounts receivable and prepayments	-	1,957,968	-	1,957,968
Inventories	-	880,982	-	880,982
Investment securities	-	-	34,895,501	34,895,501
Property and equipment	-	-	17,510,542	17,510,542
Intangible assets	-	-	8,559,410	8,559,410
Right-of-use assets	151,004	453,011	4,983,122	5,587,137
Investment properties	-	-	906,000	906,000
TOTAL ASSETS	29,648,115	3,391,961	66,854,575	99,894,651
Liabilities				
Employees end of service benefits	-	-	1,370,197	1,370,197
Accounts payable and accruals	18,020,053	2,248,862	-	20,268,915
Lease liabilities	-	-	5,502,542	5,502,542
Bank overdraft	2,006,027	-		2,006,027
TOTAL LIABILITIES	20,026,080	2,248,862	6,872,739	29,147,681

#### 23 MATURITY ANALYSIS OF ASSETS AND LIABILITIES (continued)

31 December 2022	Within 3 months KD	3 to 12 months KD	More than 1 year KD	Total KD
SI December 2022 Assets	КD	КD	КD	KD
Cash, bank balances and term deposits	7,326,408	8,000,000	-	15,326,408
Accounts receivable and prepayments	-	1,662,770	-	1,662,770
Inventories	-	935,030	-	935,030
Investment securities	-	-	43,565,116	43,565,116
Property and equipment	-	-	19,213,202	19,213,202
Intangible assets	-	-	9,469,566	9,469,566
Right-of-use assets	8,502	-	8,502	8,502
Investment properties	-	-	914,000	914,000
TOTAL ASSETS	7,334,910	10,597,800	73,161,884	91,094,594
Liabilities				
Employees end of service benefits	-	-	1,272,593	1,272,593
Accounts payable and accruals	17,283,536	2,216,757	-	19,500,293
TOTAL LIABILITIES	17,283,536	2,216,757	1,272,593	20,772,886

#### 24 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of investment securities, accounts receivable, cash, bank balances and term deposits. Financial liabilities consist of accounts payable and accruals and lease liabilities.

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in an active market for identical assets and liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly;

Level 3: other techniques which use inputs which have a significant effect on the recorded fair value are not based on observable market data.

#### a) Financial assets

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

2023	Fair value KD	Level of hierarchy	Valuation technique	Significant unobservable inputs
Financial assets at fair value through other comprehensive income:				
Quoted equity securities	25,186,797	Level 1	Bid price Market multiples	Not applicable
Unquoted equity securities*	7,989,696	Level 3	approach	DLOM
	33,176,493			
Financial assets at fair value through profit or loss:				
Quoted equity securities	1,003,732	Level 1	Bid price Market multiples	Not applicable
Unquoted securities*	715,276	Level 3	approach	Not applicable
	1,719,008			

#### Al Soor Fuel Marketing Company K.S.C.P. and its Subsidiary

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2023

#### 24 FAIR VALUE OF FINANCIAL INSTRUMENTS

#### a) Financial assets (continued)

Fair value KD	Level of hierarchy	Valuation technique	Significant unobservable inputs
19,664,370	Level 1	Bid price	Not applicable
10,463,378	Level 3	Market multiples approach	DLOM
30,127,748			
452,331	Level 1	Bid price	Not applicable
785 027	Loval 3	Market multiples	Not applicable
/85,057	Level 5	approach	Not applicable
1,237,368			
	<i>KD</i> 19,664,370 10,463,378 30,127,748 452,331 785,037	KD     hierarchy       19,664,370     Level 1       10,463,378     Level 3       30,127,748     Level 1       452,331     Level 1       785,037     Level 3	KDhierarchytechnique19,664,370Level 1Bid price10,463,378Level 3Market multiples30,127,748452,331Level 1452,331Level 1Bid price785,037Level 3approach

\* Unquoted equity securities, classified as Level 3, are valued based on market multiples such as price to book value multiple and price earnings multiple, using latest financial statements available of the investee entities and they are discounted for lack of marketability (DLOM) of 30%-40%. The Group has determined that market participants would take into account these discounts when pricing the investments.

#### Sensitivity analysis

Unquoted securities valued based on fair values provided by the portfolio managers Set out below is the impact on profit for the year and other comprehensive income due to reasonable change in significant unobservable inputs:

		2023			2022
	Change by	Effect on profit KD	Effect on other comprehensive income KD	Effect on profit KD	Effect on other comprehensive income KD
Unquoted securities	2%	14,306	159,794	15,701	209,268

Unquoted securities valued based on market multiples approach

The impact on other comprehensive income would be immaterial due to a reasonable change in any of the significant input used for the valuation of the Group's unquoted equity securities, which are valued based on market multiples approach.

#### **Reconciliation of Level 3 fair values**

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets which are recorded at fair value.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2023

#### 24 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

#### Reconciliation of Level 3 fair values (continued)

	Non-listed equity investments		
2023	Financial assets at FVOCI KD	Financial assets at FVTPL KD	Total KD
As at 1 January Fair value change recognised in profit or loss Fair value change recognised in other comprehensive income Net purchases	10,463,378 - (2,473,682) -	785,037 (56,588) - (13,173)	11,248,415 (56,588) (2,473,682) (13,173)
As at 31 December	7,989,696	715,276	8,704,972

	Non-li	Non-listed equity investments		
	Financial	Financial		
2022	assets at	assets at		
2022	FVOCI	FVTPL	Total	
	KD	KD	KD	
As at 1 January	11,017,395	315,274	11,332,669	
Fair value change recognised in profit or loss	-	163,013	163,013	
Fair value change recognised in other comprehensive income	(592,507)	-	(592,507)	
Net sales	38,490	306,750	345,240	
As at 31 December	10,463,378	785,037	11,248,415	

#### Description of significant unobservable inputs to valuation of financial assets:

The significant unobservable inputs used in the fair value measurement categorised within Level 3 of the fair value hierarchy together with a quantitative sensitivity analysis are as shown below:

FVOCI	Valuation technique	Significant unobservable inputs	Range (weighted average)	Sensitivity of the input to fair value
Unquoted securities	Market multiple approach	Sector PBV multiple	0.75 – 2.6 (1.03)	2% increase (decrease) in the Sector PBV multiple would result in an increase (decrease) in fair value by KD 166,445 (2022: KD 199,132)
		DLOM	20%	10% increase (decrease) in the DLOM would result in a (decrease) increase in fair value by KD 1,240,866 (2022: KD 1,385,568)

#### b) Non-financial assets

All investment properties are fair valued at year end. The fair value hierarchy and basis of valuation is disclosed in Note 11.

# CORPORATE GOVERNANCE REPORT 2023 SOOR FUEL MARKETING CO. K.S.C.P

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## **INTRODUCTION**

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Corporate governance refers to the systems and practices that guide and regulate the management and operation of companies. The aim of corporate governance is to ensure the effective and transparent achievement of the company's strategic objectives while protecting the interests of all stakeholders, including shareholders, employees, customers, and the community.

Corporate governance systems consist of a set of principles and practices, including:

- 1. Board of Directors: The Board of Directors is a central body in the corporate governance system. It monitors the performance of the executive management and makes important decisions in line with the interests of the company and shareholders.
- 2. Transparency and Disclosure: Companies must adhere to high levels of transparency and disclosure to allow all stakeholders to understand the company's performance and make informed decisions.
- 3. Distribution of Responsibilities: Responsibilities must be clearly distributed among different board members and executive management to ensure a balance in decision-making and performance monitoring.
- 4. Performance Evaluation: Corporate governance systems require regular evaluation of the board's role and management performance to improve operations and achieve effectiveness.
- 5. Shareholder Engagement: Companies should actively engage with all stakeholders and listen to various perspectives to achieve a balance in interests.
- 6. Compliance with Laws and Regulations: Companies must comply with applicable laws and regulations, ensuring adherence to ethical and social standards.
- 7. Corporate governance plays a crucial role in building trust between companies and stakeholders, contributing to the sustainability of businesses and achieving long-term success.

#### SCOPE OF APPLICATION

The provisions of corporate governance rules are based on the principle of "comply or explain," which stipulates that companies must disclose the extent of their commitment to these rules. If a company fails to comply with any of the rules, it is required to specify the rule and the article that has not been adhered to, providing detailed information in the governance report along with an explanation of the reasons.

#### FIRST RULE: BUILDING A BALANCED STRUCTURE OF THE BOARD OF DIRECTORS

Board of Directors' decisions have a remarkable effect on the company's performance and proper financial position. Hence, SOOR's Board of Directors comprises a sufficient number of members (9 members) for the constitution of the required number of the Board committees as per corporate governance principles and regulations. When the Board of Directors was constituted, various experiences and competent skills have been taken into consideration in a manner which optimizes decision making. In addition, non-executive members represent the Board of Directors majority. Also, the Board of Directors includes two independent members.

#### **BOARD OF DIRECTORS COMPOSITION**

Name	Member Ranking	Academic Degrees	Practical Expertise	Nomination/ Election Date	
Mr. Turaif Mohammed Al-Awadhi	Non-executive	Bachelor of Business Administration	26 years, Business Administration	11/04/2022	
Mr. Talal Ahmed Al-Khars	Executive	Bachelor of Science	26 years, Business Administration and Development	11/04/2022	
Mr. Abdulaziz Malek Al-Ali	Non-executive	Bachelor of Law	15 years, Field of Law	11/04/2022	
Mr. Ali Hussain Al-Kandari	Non-executive	Bachelor in Petroleum Engineering	34 years, Oil Sector	18/06/2019	
Mr. Ashraf Al-Haj Mahmoud	Non-executive	Bachelor of Accounting Master Degree – Feasibility Study & Projection Evaluation Ph.D. in Health Care Management	26 years, Accounting and Management	11/04/2022	

Mr. Jaber Mohammed Ashkanani	Independent	Bachelor of Accounting	25 years in Business Administration	11/04/2022	
Mr. Jaafar Ali Rajab	Independent	Bachelor of Arts in Philosophy Educational Diploma	18 years in Media	11/04/2022	
Mrs. Nour Mahdi Mahmoud	Non-executive	Bachelors of Public Relations and Advertising Masters in Business Administration	3 years in Healthcare field	11/04/2022	
Mr. Yousef Yaqoub Al-Saqer	Non-executive	BSc in Maritime Transport Technology	27 years, Marine Field	28/04/2021	
Mr. Salem Al-Hasawi	Board Secretary	Bachelor of Management and Marketing	34 years in Business Administration and Marketing	11/04/2022	

- Mr. Ali Hussain Al-Kandari has been appointed as a representative of Kuwait Petroleum Corporation in SOOR Fuel Marketing Company's Board of Directors as per the letter received from KPC on 18/06/2019
- Mr. Yousef Yaqoub Al-Saqer has been appointed as a representative of Kuwait Petroleum Corporation in Soor Fuel Marketing Company's Board of Directors as per the letter received from KPC on 28/04/2021.

#### 2-BOARD OF DIRECTORS' MEETINGS

The provisions of corporate governance rules are based on the principle of "comply or explain," which stipulates that companies must disclose the extent of their commitment to these rules. If a company fails to comply with any of the rules, it is required to specify the rule and the article that has not been adhered to, providing detailed information in the governance report along with an explanation of the reasons.

Name	Title	M1 dated 06/03/2023	M2 dated 07/03/2023	M3 dated 11/05/2023	M4 dated 13/08/2023	M5 dated 06/09/2023	M6 dated 13/11/2023	No. Of meetings
Mr. Turaif Mohammed Al- Awadhi	Chairman	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	~	$\checkmark$	6
Mr. Talal Ahmed Al-Khars	Executive member	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	~	$\checkmark$	6
Mr. Ashraf Al-Haj Mahmoud	Non-executive member	~	~	~	~	~	×	5
Mr. Jaber Mohammed Ashknani	Independent member	~	~	~	~	~	~	6
Mr. Jaafar Ali Rajab	Independent member	~	$\checkmark$	$\checkmark$	×	~	~	5
Mr. Abdulaziz Malek Al-Ali	Non-executive member	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	~	$\checkmark$	6
Mr. Ali Hussain Al-Kandari	Non-executive member	~	~	~	$\checkmark$	×	~	6
Mrs. Nour Mahdi Mahmoud	Non-executive member	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	~	$\checkmark$	6
Mr. Yousef Yaqoub Al-Saqer	Non-executive member	×	~	~	$\checkmark$	~	~	5
Mr. Salem Al-Hasawi	Board Secretary	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	6

• Ordinary meetings were conducted as scheduled, convened by the Chairman of the Board.

- The company's bylaws and articles of association outline the organization of the Board of Directors' meeting attendance process, as well as procedures for handling instances of irregular attendance by members.
- Throughout the year, Board members were provided with meeting agendas specifying topics, accompanied by relevant documents and necessary information, at least three working days prior to the meeting. This practice enables Board members to study the proposed matters and make informed decisions.

#### **3-RECORDING, COORDINATION AND RETAINING BOARD OF DIRECTORS' MINUTES OF**

#### MEETINGS

- The company maintains an annual record, in connection with Board of Directors meetings, comprising minutes under serial numbers during the year in which the meeting was held as well as the meeting's venue, date, starting time and ending time. In addition, copies of all documents, which have been discussed during the meeting, are attached.
- Secretary of the Board namely Mr. Salem Al-Hasawi Vice President of Sales, Marketing & PR Department – undertakes the duties entrusted to him in accordance with the executive regulations of the Capital Market Authority - Module 15 (First Rule / Article 2-7).. Such duties are outlined in preparation for Board of Directors meetings and sending necessary documents and invitations within 3 days prior to the Board of Directors' meeting. Moreover, the Board Secretary registers all decrees and discussions made among members, records members' voting results on decrees, coordinates, and maintains all documents which have been discussed during meetings.

#### 4-INDEPENDENT MEMBERS' COMMITMENT

The Board of Directors of SOOR Fuel Marketing Company includes two independent members who are entrusted with advisory tasks related to the company's various activities, in a way that helps the Board of Directors to take sound decisions that contribute to achieving the company's interests.

Each of the two independent members of the SOOR Fuel Marketing Company has committed that they have the following independence controls as stated in Article (2-3) of Chapter Three of Module Fifteen (Corporate Governance) of the Executive Bylaws of Law No. (7) of 2010 regarding the establishment of The Capital Markets Authority and the Regulation of Securities Activity and its Amendments (Appendix 1):

- That he does not own five percent or more of the shares of SOOR Fuel Marketing Company.
- That he is not related to the first degree with any of the members of the Board of Directors of the company or the executive management in the company or in any company of its group, or the main related parties.
- That he is not a member of the board of directors of any of its group companies.
- That he is not an employee of the company or any of its group companies or any of the stakeholders.
- That he is not an employee of the legal persons who own controlling shares in the company.
- The independent member has the qualifications, experience, and technical skills corresponding with the company's activity.

#### SECOND RULE: ESTABLISH APPROPRIATE ROLES & RESPONSIBILITIES

 SOOR's Board of Directors has approved the Board of Directors' Charter. The charter regulates the details of all roles, powers and authorities assigned to both the Board of Directors and the Executive management noting that this regulation reflects separation between the duties and powers entrusted to the Board of Directors and those assigned to the executive management in a manner which ensures the entire independence and efficiency for all parties. Further, the Board of Directors' liabilities are clearly indicated in SOOR's articles of association with observation of the general assembly's roles.

#### **1.BOARD OF DIRECTORS ROLES & RESPONSIBILITIES: -**

- Approves company's important strategies, plans and policies.
- · Approves company's capital structure and financial targets.
- Sets company's overall strategies as well as the main business plans, reviews and direct the same.
- · Participates in achieving SOOR's profits.
- Supervises SOOR's main capital expenditures, possession of assets and disposal thereof.
- Ensures compliance with policies and procedures in respect of adherence to applicable rules and regulations through support by both Audit Committee and Risk Committee affiliated to the Board of Directors.
- Assumes liability toward shareholders and bears responsibility before the relevant stakeholders.
- · Monitors and supervises the executive management's performance.
- Monitors performance of each member at the Board of Directors and the executive management based on the key performance indicators determined by support from Nomination & Remunerating Committee.
- Approves SOOR's governance report which shall be recited at the general assembly. Such report shall include company's full governance requirements and procedures and compliance therewith.
- Determines SOOR's governance framework without contradiction to CMA's corporate provisions and principles. Supervises such framework in general, monitors its efficiency and modifies it when necessary.
- Ensures accuracy and authenticity of the data and information which shall be disclosed in conformity to disclosure and transparency policies and bylaws.

# SOOR HAS A COMPETENT EXECUTIVE MANAGEMENT TEAM. CORPORATE GOVERNANCE FRAMEWORK REFLECTS THE EXECUTIVE MANAGEMENT`S ROLES AND LIABILITIES TO WHICH IT SHALL ADHERE IN VIEW OF THE AUTHORITIES AND POWERS VESTED AND APPROVED BY THE BOARD OF DIRECTORS AS SUMMARIZED HEREIN BELOW:

- Implements SOOR policies, regulations and internal systems approved by the Board of Directors.
- Executes the annual strategies and plans approved by the Board of Directors.
- Prepares the periodical reports related to the progress accomplished in company's activities in view of SOOR's strategic plans and targets.
- Administers the daily tasks and run activity in addition to optimal management of SOOR's resources, profit maximization and expenditure reduction as per company's goals and strategies.
- Participates effectively in promoting and developing ethical value attitudes at SOOR.
- Prepares Internal Control Review & Risk Management System to ensure the effectiveness as well as adequacy of such systems and abide by risk tolerance approved by the Board of Directors.
- Upgrade the IT infrastructure to generate data and necessary information required for decision making pursuant to SOOR's expansion strategy and needs.
- Prepares key performance indicators for SOOR's employees and periodically evaluates the duties accomplished by them.
- Formulates a clear action mechanism in respect of monitoring the regulatory rules and regulations pertaining to SOOR activities in order to ensure implementation and compliance therewith.

#### 2. BOARD OF DIRECTORS ACHIEVEMENTS DURING 2023:

- Authorized the annual budget and approved periodical and annual financial statements of year 2023.
- Followed up committees' achievements and ensured on such committees' responsibilities and powers.
- The Board held periodic meetings with the committees to ensure that they carried out their duties in the fullest manner and to evaluate the performance and work of those committees and their main members.
- Monitored performance of each Board of Directors member as per the key performance indicators determined by support from Nomination & Remuneration Committee.
- Reviewed the report on the risks of observations mentioned in the internal audit reports of SOOR Fuel Marketing Company.
- Reviewed the Internal Controls Report.
- Reviewed and approved IT Disaster and recovery plan.
- Reviewed and approved the updated Authority Matrix of the company.
- Reviewed and approved the organization structure of the company.
- Defined the tasks and responsibilities of executive, non-executive, and independent members of the Board of Directors, as well as the Board Secretary, by updating the job description for each position.
- Reviewed and approved the Corporate Governance Report, Audit Committee Report, and the Compliance Report for the year 2022.
- Reviewed and approved the strategic plan and the marketing strategy of the company.
- Reviewed and approved the updated Risk Assessment Matrix of the company.
- Approved the recommendation of the Remuneration and Nomination Committee regarding the applications of candidates for membership of the Board of Directors.
- Reviewed and approved the updated Risk Appetite Report.
- Reviewed and approved the policies and procedures of the KPIs for evaluating the Board of Directors and the Executive management.
- · Approved the Job descriptions of the members of the Board of Directors.
- · Reviewed and approved an updated Succession Plan.
- Reviewed and approved the policies and procedures of the company's departments, in addition to the policies related to corporate governance.
- Established the Governance and Compliance Committee to monitor the implementation of corporate governance rules, outlining its authority and responsibilities by approving the committee's charter.
- Recommending the reappointment of the external auditor AbdulKarim Al-Samdan/ Al-Eiban and Al-Osaimi - Ernst & Young.

# 3 - BOARD OF DIRECTORS' MAIN COMMITTEES

The main committees of the Board of Directors are internal structures comprised of board members assigned specific tasks that reflect their respective competencies. The company has three main committees: the Audit Committee, the Risk Committee, and the Nominations and Remuneration Committee

## AUDIT COMMITTEE

- Formation Date: 26/04/2022
- Committee Tenure: Expires when the Board of Directors' term comes to its end

Committee Members	Title	Ranking	
Mr. Ashraf Al-Haj	Committee	Non-executive	
	Chairman	member	
Mr. Jaber Mohammed Ashknani	Committee	Independent	
	Member	member	
Mr. Abdulaziz Al-Ali	Committee	Non-executive	
	Member	member	

Number of meetings held in 2023:13 meetings

# AUDIT COMMITTEE'S ASSIGNMENTS & ACHIEVEMENTS DURING YEAR 2023:

- The Audit Committee met four times with the external auditor to review periodical and annual financial statements before being forwarded to the Board of Directors where the Audit Committee demonstrated its opinion and recommendation to the Board of Directors for ensuring fairness, transparency, and authenticity of financial statements as well as SOOR's internal controls noting that SOOR held its periodical meetings during which financial reports have been perused. The Audit Committee forwarded its recommendations to the Board of Directors for approval.
- The Audit Committee monitored the works of the external auditor and ensured that such auditors have never provided services to SOOR other than those required for audit work.
- Reviewed external auditor's comments on SOOR financial reports and monitored what has been accomplished in this regard.
- Reviewed audit committee and corporate governance reports before they were forwarded to general assembly.
- Conducted technical supervision over SOOR's internal audit unit provided by Moore Global to ensure that such unit had undertaken the duties and assignments determined by the Board of Directors.
- Forwarded necessary recommendations to the Board of Directors in connection with appointment, reappointment or change of external auditor or determination of his fees.
- Reviewed conclusions of internal audit reports and ensured that valid actions had been taken regarding the comments set forth in such reports.
- Reviewed the Internal Controls Review Report.
- The Audit Committee met four times with the internal auditor to monitor internal audits at SOOR and reviewed audit reports pertinent to SOOR various departments.

## **RISK MANAGEMENT COMMITTEE**

- Constitution Date: 26/04/2022
- · Committee Tenure: Expires when the Board of Directors' term comes to its end

Member Name	Ti	tle	Ranking
Mrs. Nour Mahdi Mahmoud	Comr	nittee	Non-executive
	Chai	rman	member
Mr. Talal Ahmad Al-Khars	Comr	nittee	Executive member
	Men	nber	
Mr. Jaber Mohammed Ashknani	Comr	nittee	Independent
	Men	nber	member

Number of meetings held in 2023: 5 meetings

#### **RISK MANAGEMENT COMMITTEE'S ASSIGNMENTS & ACHIEVEMENTS DURING THE**

#### YEAR 2023:

- Ensuring the availability of a comprehensive and up-to-date manual of risk management policies and procedures.
- Reviewed and approved an update of the report conducted by the Risk Department on the potential risks that may arise from the audit findings for each department.
- Contracting with an external consulting firm (Maras Management Consulting Company) to implement and apply ISO 31000 standards within Soor Fuel Marketing Company, aiming to obtain the international ISO certification and monitor the business processes.

## NOMINATION & REMUNERATION COMMITTEE

- Formation Date: 26/04/2022
- Committee Tenure: Expires when the Board of Directors' term comes to its end.

Committee Member	Title	Ranking
Mr. Ashraf Al-Haj	Committee Chairman	Non-executive member
Mr. Talal Ahmad Al-Khars	Committee Member	Executive member
Mr. Jaafar Ali Rajab	Committee Member	Independent member

Number of meetings held in 2023: 2 meetings

# NOMINATION & REMUNERATION COMMITTEE'S ASSIGNMENTS & ACHIEVEMENTS

# DURING YEAR 2023:

- The committee prepared the KPIs assessment report to evaluate the Board of Directors as a whole, the contribution of each Board member and each of its committees, and the performance of the Executive Management.
- Prepared an annual detailed report on all remunerations granted to Board of Directors members and the executive management in 2022. Further, the committee ensured that the report had been forwarded to the general assembly for approval.
- The committee updated and reviewed the job descriptions of the Executive members, Non-Executive members and the Independent members in addition to the Board Secretary.

# **EXECUTIVE COMMITTEE**

- Formation Date: 26/04/2022
- Committee Tenure: Expires when the Board of Directors' term comes to its end

Committee Member	Title
Mr. Talal Ahmad Al-Khars	Vice Chairman and Committee Member
Mr. Mansoor Mahmoud Haji Haidar	Committee Member
Mr. Abdulaziz Al-Ali	Committee Member
Mr. Ashraf Al-Haj	Committee Member

Number of meetings held in 2023: 2 meetings

# EXECUTIVE COMMITTEE'S ASSIGNMENTS & ACHIEVEMENTS DURING YEAR 2023:

- Reviewing the policies and procedures of Soor Fuel Marketing Company internal departments.
- Reviewing the strategic plan of Soor Fuel Marketing Company.
- Reviewing the budget estimate for the fiscal year 2023 for Soor Fuel Marketing Company.
- Updating the organizational structure of Soor Fuel Marketing Company.
- Updating the authority matrix for Soor Fuel Marketing Company.

# 4-REQUIREMENTS' APPLICATION METHOD WHICH ALLOWS BOARD OF DIRECTORS MEMBERS TO OBTAIN INFORMATION AND DATA ACCURATELY AND IN A TIMELY MANNER:

- Vice Chairman and Chief Executive Officer periodically forwards SOOR's latest achievements to the Board of Directors.
- Further, SOOR, through the Board's Secretary, provides to the board members accurate and clear information and data in order to be able to undertake and take over their assignments and duties effectively and actively.
- SOOR ensures that all prepared reports are extremely valid and precise and that they are furnished to board members at the proper time for facilitating the process though which decisions are timely made.

# THIRD RULE: RECRUIT HIGHLY QUALIFIED CANDIDATES FOR MEMBERS OF A BOARD OF DIRECTORS AND THE EXECUTIVE MANAGEMENT

# 1 – NOMINATION & REMUNERATION COMMITTEE: -

SOOR has a Nomination & Remuneration Committee affiliated to Board of Directors. The committee comprises of three board members including one independent member. Further, its chairman is a board non-executive member. The board has determined its membership tenure and operation method in addition to its powers and responsibilities in the committee's charter approved by the board.

The nomination mechanism includes progressive selection of competent board and executive management members. Also, SOOR has approved a remuneration mechanism for maintaining efficient employees and attraction of new competent persons in addition to assistance for achieving SOOR goals and progress. The remuneration system – pertaining to executive management - is based on key performance indicators.

Moreover, the committee has prepared KPI Report for overall evaluation of the Board of Directors as well as participation by each board member and each of the board ad hoc committees in addition to appraisal of executive management performance.

## 2-REPORT ON REMUNERATIONS GRANTED TO BOARD MEMBERS & EXECUTIVE

## MANAGEMENT:-

An annual detailed report – on all remunerations – either as sums or benefits - granted to board members and executive managements – has been prepared for year 2022 in addition to making sure that the report will be forwarded to SOOR general assembly for approval and recitation by the Board's Chairman.

A summary of the remuneration and incentives policy followed by SOOR Fuel Marketing Company, what is related to the members of the Board of Directors and the Executive Management.

Under the framework of the remuneration system of SOOR Fuel Marketing Company, bonus decisions are taken based on the results of the company's performance, performance against set goals, evaluation of overall individual performance and commitment to the values of SOOR Fuel Marketing Company, work principles, policies and procedures of the company.

To evaluate the performance of the members of the Board of Directors, the Remuneration Committee considers the commitment to attend the meetings of the Board of Directors and the nature and effectiveness of participation by each member of the Board in addition to carrying out the tasks and responsibilities entrusted to them

# DETAILS OF REMUNERATION AND BENEFITS OF MEMBERS OF THE BOARD OF DIRECTORS

Total Number of Board Members	Remuneration and Benefits from the parent company	Remuneration and Benefits from subsidiary companies						
	Fixed Remuneration and Benefits (Kuwaiti Dinar)	Variable Remuneration and Benefits (Kuwaiti Dinar)	Fixed Remuneration and Benefits (Kuwaiti Dinar)		Variable Remuneration and Benefits (Kuwaiti Dinar)			
	Health Insurance	Annual Remuneration	Committee's Remuneration	Health Insurance	Monthly Salary (Annual Total)	Annual Remuneration	Committee's Remuneration	
9	None	55,000	51,000	None	None	None	None	

Note: There are no remuneration or benefits for members of the Board of Directors through subsidiaries

	<b>Remuneration and Benefits from the Parent Company</b>										
Total Number of Executi	er Fixed Remuneration and Benefits (Kuwaiti Dinar)						Variable Remunera tion and Benefits (KD)				
ve Position s	Annual Basic Salary	Annual Fuel Allowa nce	Annual Education al Allowanc e	Annual Car Allowan ce & Car used	Total Medical Insuranc e	Total Life Insuranc e	Annual Mobile Allow.	Total Ticket Allowan ce	Total PISS co. Share	Total Leave Allowance	Annual Bonus
7	320,400	3,215	28,000	21,165	14,725	2,854	3,248	16,875	22,414	19,885	81,700

Note: There are no remuneration or benefits for members of the executive management through subsidiaries

Any material deviations from the remuneration policy approved by the Board of Directors:

There are no material deviations from the remuneration policy approved by the Board of Directors

#### FOURTH RULE: ENSURED INTEGRITY OF FINANCIAL REPORTS

# 2- WRITTEN UNDERTAKINGS BY BOARD OF DIRECTORS & EXECUTIVE MANAGEMENT ON SOUNDNESS & INTEGRITY OF PREPARED FINANCIAL REPORTS: -

Integrity and fairness of SOOR's financial statements are regarded as an important indicator to the company's truthfulness and credibility in presenting its financial position, a matter which makes shareholders and investors more confident in the statements and information provided and disclosed by the company to its stakeholders. Executive management undertakes in writing to Board of Directors that the company's financial reports are validly and fairly presented and to approach all financial sides related to SOOR including operational statements and outcomes. Besides, such reports are prepared as the recognized IFRSs. In addition, the annual report – provided to shareholders by SOOR Board of Directors – includes a written undertaking of soundness and integrity of all financial statements as well as the reports related to SOOR's business noting that the foregoing reports participate in enhancing accountability of the executive management by the Board of Directors or of the board by shareholders.

#### 2- AUDIT COMMITTEE FORMATION:-

SOOR has an audit committee that comprises of two non-executive board members and one independent member. The committee enjoys absolute independence. It includes one member holding academic qualifications and practical expertise in accounting and financial fields. The board has determined the Audit committee's tenure and operation method. Moreover, its powers and responsibilities specified in the committee charter approved by the board. The committee held thirteen meetings in 2023 where it discussed multiple subject matters within its powers and assignments. It further met periodically with SOOR's external and internal auditors.

#### 3- CONFLICT BETWEEN AUDIT COMMITTEE'S RECOMMENDATIONS & BOARD OF

## **DIRECTORS DECISIONS: -**

In the event there is a conflict between the audit committee's recommendations and Board of Directors' decisions including – when the Board of Directors rejects the committee's recommendations, in connection with the external auditor and/or internal auditor, there shall be a detailed statement reflecting the recommendations and the reason or reasons for the board's deviation from adherence to them. In 2023, there was no contradiction between the committee's recommendations and Board of Directors' decisions.

#### 4- INDEPENDENCE & NEUTRALITY OF EXTERNAL AUDITOR:

SOOR's general ordinary assembly reappointed the company's external auditor (Al-Aiban and Al-Osaimi – Ernst & Young/ Abdulkarim Al-Samdan) as per Board of Directors' decision. This decision was based on the audit committee's recommendations taking into consideration that the external auditor is listed in the Authority's external Auditors register and meets all necessary requirements in this regard. Moreover, the external auditor is independent from SOOR and its Board of Directors and he neither undertakes additional works for SOOR nor works included under audit processes nor tasks which affect neutrality and independence.

Moreover, the external auditor attended SOOR annual general ordinary assembly meeting where he recited the report prepared by him to SOOR shareholders.

#### FIFTH RULE: APPLYING PROPER SYSTEMS OF RISK MANAGEMENT AND INTERNAL AUDIT

SOOR's general ordinary assembly reappointed the company's external auditor (Al-Aiban and Al-Osaimi – Ernst & Young/ Abdulkarim Al-Samdan) as per Board of Directors' decision. This decision was based on the audit committee's recommendations taking into consideration that the external auditor is listed in the Authority's external Auditors register and meets all necessary requirements in this regard. Moreover, the external auditor is independent from SOOR and its Board of Directors and he neither undertakes additional works for SOOR nor works included under audit processes nor tasks which affect neutrality and independence.

Moreover, the external auditor attended SOOR annual general ordinary assembly meeting where he recited the report prepared by him to SOOR shareholders.

#### **1- RISK MANAGEMENT**

SOOR has an independent risk management department affiliated to the Risk Committee and Board of Directors. This department mainly measures, monitors and evaluates all risks surrounding SOOR and finds solutions to mitigate the adverse impacts of such risks.

The company has also signed a contract with an external consulting firm (Maras Management Consulting Company) to implement and apply ISO 31000 standards within Soor Fuel Marketing Company, aiming to obtain the international ISO certification.

## 2- RISK MANAGEMENT COMMITTEE

The Risk Management Committee is comprised of three board members including one independent member. The board has determined its tenure and operation method. Moreover, the Risk Management Committee's powers and responsibilities are contemplated in the committee charter approved by the board. The Risk Management Committee held five meetings in 2023 where it discussed multiple subject matters within its powers and assignments.

## **3- INTERNAL CONTROLS REVIEW**

SOOR's Internal controls include all systems which are adequate to maintain the company's financial integrity, statement accuracy and operation efficiency in all respects. Moreover, SOOR has taken into consideration the four eyes principles for internal control process which represented in sound determination of powers and liabilities, the entire separation between assignments, no conflict of interests, examination, double control and signature by the availability of an administrative and financial structure as well as the procedures pertinent to SOOR in addition to IT systems prepared and designed based on separation of assignments among the respective departments and positions.

# 4- APPLICATION OF INDEPENDENT INTERNAL AUDIT UNIT/ OFFICE/ DEPARTMENT REQUIREMENTS

SOOR has signed a contract with an external firm to administer internal audit processes (Moore Global) which has full independence and expanded technical expertise in the auditing field. This firm has prepared audit reports for all activities and operations of SOOR including its various departments. Auditing reports include comments and recommendations in addition to departments' responses as well as business plans determined for taking necessary actions according to forwarded recommendations. Such reports have been presented to the Audit Committee.

The committee also appointed an independent internal auditor for Soor Fuel Marketing Company, who reports to the Audit Committee and the Board of Directors, to oversee and monitor the effectiveness of the internal auditing process and ensure continuous coordination between the company's various departments and the auditing office.

# SIXTH RULE: PROMOTE CODE OF CONDUCT AND ETHICAL STANDARDS 1- CODE OF CONDUCT WHICH INCLUDES PROFESSIONAL AS WELL AS ETHICAL STANDARDS AND RESTRICTIONS:

SOOR has a code of conduct approved by the Board of Directors. This code of conduct includes standards and restrictions pertinent to professional conduct as well as ethical values. Through sound professional conduct and ethical values, we can enhance the investor's confidence in SOOR integrity and financial statements accuracy noting that all Board of Directors and Executive management adhere to internal policies and regulations as well as statutory and regulatory which optimize interests of all parties related to SOOR and shareholders with no conflict of interests and with high transparency. In other words, SOOR's governance framework includes compliance by all Board of Directors and executive management members with all laws and regulations in a manner which meets interest of SOOR, shareholders and all related parties and not only the interest of a certain group. Code of conduct stresses on each member and employee inside SOOR not to strive to achieve a persona interest to himself or to a third party in addition to not using job influence for achieving a personal goal or benefit; moreover, each member in SOOR shall avoid exploiting the company's resources and assets to a personal benefit. But he shall rather use them to optimize the company's targets. Above all, SOOR has determined a precise system which prohibits board members and employees from using the information, obtained by them by virtue of their positions, to their own personal advantage. Also, they are prohibited from disclosure of the company's information and data other than in the cases permitted by law. In brief, there shall be an obvious separation between the interest of a Board Member and the interest of the company.

#### 2 - PROPER POLICIES & PROCEDURES FOR LIMITATION OF CONFLICT OF INTEREST:

SOOR's Board of Directors has determined the mechanism and policies required for limitation of interest conflict cases including their correction methods as a part of the company's governance framework with observation of Companies Law.

#### SEVENTH RULE: ACCURATE DISCLOSURE AND TRANSPARENCY IN THE RIGHT TIME

# 1- MECHANISMS OF PRECISE TRANSPARENT PRESENTATION AND DISCLOSURE WHICH DETERMINE DISCLOSURE'S RESPECTS, FIELDS AND ISSUES:

Precise disclosure is deemed one of the main advantages and methods to monitor the company's operations and evaluate its performance. This leads shareholders and investors to be aware of the company's structures and activities as well as the policies adopted by the company in addition to appraisal of the company's performance in connection with ethical standards. Board of Directors has determined, within the company's governance framework, an approved policy for accurate and transparent presentation and disclosure which reflects the sides, fields, and issues pertinent to disclosure noting that the Board of Directors is concerned with periodical review of disclosure and transparency mechanisms and systems applicable at the company.

#### 2 - BOARD OF DIRECTORS & EXECUTIVE MANAGEMENT'S DISCLOSURE RECORD:

SOOR maintains a special record which includes disclosures by board members and the executive management of the ownership percentage of the company's shares in addition to declarations by insiders which are updated as per provisions of CMA regulation noting that such record is made available for perusal by all the company's shareholders without charge or consideration. Moreover, SOOR periodically updates this record in a manner which reflects the condition of the stakeholders.

#### **3 - INVESTORS AFFAIRS UNIT**

The company has an independent Investor Affairs Unit, reporting to the Board of Directors, responsible for facilitating and providing the necessary data, information, and reports for potential investors. This is achieved through recognized disclosure channels, including the company's official website.

# 4 - UPGRADE OF IT INFRASTRUCTURE & STRICT RELIANCE THEREON IN DISCLOSURE PROCESSES:-

SOOR uses Information Technology at a large level by upgrading several systems adopted in the company's various operations.

Furthermore, SOOR possesses a substantial and effective website encompassing all information and data pertinent to the company's business together with the latest developments which help investors as well as current and potential investors to practice their rights and evaluate the company's performance in addition to a section related to corporate governance noting that SOOR periodically updates its website.

## **EIGHTH RULE: RESPECT OF SHAREHOLDERS' RIGHTS**

1. Identification and protection of shareholders' general equities to ensure fairness and equality among shareholders: -

SOOR has a recognized policy belonging to shareholders' equity. Further, SOOR article of association include procedures and restrictions required for all shareholders to practice their rights in order to improve and protect shareholders' general equity for ensuring fairness and equality among all shareholders regardless of their levels. Under no circumstances, the company shall not conceal any information or any of shareholders' equity.

#### Herein below some of shareholders general equity guaranteed by SOOR:

- Entry of shareholding in the company's registers.
- Shareholders' rights to deal with shares including possession's registration and/ or acquisition.
- · Shareholder right to obtain the prescribed share of dividends.
- Shareholders receive a share of the company's assets in case of liquidation.
- Shareholder right to obtain the details and information pertaining to the company's activity as well as operational and investment strategy in a regular and proper manner.
- Shareholder's right to participate in general assembly in addition to voting over its decisions.
- Shareholder's right to elect board members.
- Monitor the company's performance in general and the Board of Directors' assignments in particular.

#### 2- Accuracy and On-Going Monitoring of Shareholders' Data:

For progressive monitoring of all matters related to shareholders' details, SOOR maintains a special register with Clearing Agency. This register contains shareholders' names, nationalities, addresses and number of shares held by each one of them. Any changes made to the details, set forth in such register, are updated in shareholders' register based on the details received by the company or clearance agency. Each concerned person is entitled to request the company or clearing agency to provide him with statements of such register.

# **3-** Method to Encourage Shareholders to Participate and Vote in SOOR General Assembly Meetings

- SOOR respects shareholders' right to participate in the company's general assembly meetings and vote over its decisions. This is deemed as an original right of shareholders irrespective of their different levels noting that participation and voting mechanism therein is contemplated in Shareholders' Equity Policy and governance framework applicable at SOOR in conformity to the company's articles of association. The company's articles of association clearly include the procedures and restrictions required for ensuring participation by all shareholders of their rights in a manner which establishes fairness and equality without inconsistency with the applicable laws and regulations as well as the orders and instructions issued in this regard.
- SOOR has approved shareholders' participation mechanism in the company's general assembly
  meetings based on an invitation by the Board of Directors for meeting within three months following
  the end of the fiscal year noting that convention by SOOR shall be through all notification channels
  including Kuwait Stock Exchange's website and daily newspapers. The Board of Directors invites
  the general assembly for meeting if required or at a justified request by a number of shareholders
  who hold not less than ten percent of the company's capital or at request of the auditor in the
  course of fifteen days of request.
- SOOR approves the voting mechanism as to shareholders' general meetings as set forth in the company's articles of association by allowing all shareholders to participate in voting right without placing any obstacles which may lead to voting restriction. This is because voting is an original right to shareholder. Hence, it cannot be terminated in any way.

## Ninth Rule: Respect the Rights of Stakeholders

#### 1. Regulations and policies which ensure protection and recognition stakeholders' rights:

SOOR respects and protects the rights of stakeholders in all incoming and outgoing transactions. Therefore, it has prepared, within the company's governance framework, a policy approved by the Board of Directors including rules and procedures which ensures the protection of stakeholders' rights and allows them to obtain indemnifications if any of their rights are breached.

For no conflict of interests belonging to stakeholders, either in connection with contracts or spot transactions with the company, with those pertinent to shareholders, it is worth saying that stakeholders may not obtain privileges via their dealing in contracts and transactions which fall within the company's usual activities. Moreover, the company determines internal policies and regulations which ensure an obvious mechanism in respect of awarding all various types of contracts and transactions via tenders or different purchase orders.

#### 2. Encouraging stakeholders to participate in monitoring SOOR's different activities

The company allows stakeholders to obtain the information and data pertaining to their activities to be depended on in a timely and regular manner.

In addition, the company sets proper mechanisms to make it easier for stakeholders to forward a report to the company's Board of Directors on any unsound practices burdened on them by the company noting that proper protection shall be made available to reporting parties.

# Tenth Rule: Encourage and Enhance Performance

# 1. Board of Directors & Executive Management Members' Progressive Training Program & Course Mechanism:

SOOR approves adequate training programs, workshops and conferences for the current board members and the executive management pertaining to the company's business and role of board members in order to elaborate their skills and expertise in addition to matching with developments in a manner which helps them to perform their duties.

# 2. Overall Appraisal of Board of Directors Performance & Individual Performance of each Board member and Executive Management member:

SOOR has applied systems and appraisals so as to evaluate the performance of board members as well as executive management members on a periodical basis. In this regard, evaluation relies on a series of key performance indicators related to accomplishment of the company's strategic goals, effective risk management and adequate internal audit for appraisal of each of the aforementioned members as well as the relevant committees. In addition, there are performance indicators which evaluate the executive management's performance on an annual basis to reflect their points of strength and weakness and deal with them to the benefit of SOOR.

#### 3. Corporate Value Creation:

Board of Directors strives to establish short, medium and long-term values by determining and providing mechanism and procedures which can fulfill the company's strategic goals and improve performance rates in a manner that efficiently participates in motivating employees to work continually to maintain the company's financial integrity.

The company works hard on internal and integral reporting systems to become more comprehensive as this helps the board members as well as the executive management to make decisions effectively hence meeting shareholders' interests.

# 1- Making balance between SOOR goals and society targets as well as programs and social responsibility work:

SOOR has determined a policy to make a balance between the company's goals and society objectives represented in improving living, social and economic conditions of society

# 2- Adopted programs and mechanisms which reflect the efforts exerted by SOOR at social work level:

- SOOR Fuel Marketing Company sponsored the distribution of environmentally friendly pharmacy bags to over 20 healthcare centers and hospitals in Kuwait, as part of its commitment to environmental conservation.
- The company supported and sponsored youth projects for school and university students across various majors, including petroleum, engineering, accounting, and sciences, aiming to encourage and assist them in developing and enhancing their skills.
- SOOR Fuel Marketing Company sponsored motorsports events in Kuwait for a period of 4 months, endorsing key races held at the Kuwait Motor Town to support the youth engaged in motorsports.
- SOOR Fuel Marketing Company sponsored the youth project "Warriors Racing Team" for a period, aiming to contribute to the development and enhancement of youth skills.
- SOOR Fuel Marketing Company sponsored a rally racing competitor, endorsing and encouraging the exceptional skills of Kuwaiti youth in the global rally racing championship.
- SOOR Fuel Marketing Company sponsored the Kuwait Mini Football National Team in the World Championship held in the United Arab Emirates, supporting the empowerment of Kuwaiti youth to represent Kuwait on the international stage.

# **APPENDIX (1)**





التاريخ: 2022/04/14

المحترم،،،

السيد / طريف باقر العوضي

رئيس مجلس الإدارة

تحية طيبة وبعد،،،،

#### الموضوع: إقرار عضو مجلس الإدارة (عضو مستقل)

اقر انا جابر محمد عبدالله اشكنائي كويتي الجنسية، رقم مدنى (269032000533) عضو مجلس الإدارة في شركة السور لتسويق الوقود بصفتي عضو مجلس الإدارة المستقل، بأني أتمتع بكافة شروط الاستقلالية التالية:

- أنني اتمتع بالاستقلالية على النحو الوارد في المادة (2-3) من الفصل الثالث من الكتاب الخامس عشر (حوكمة الشركات) من اللائحة التنفيذية للقانون رقم (7) لسنة 2010 بشأن إنشاء هيئة أسواق المال وتنظيم نشاط الأوراق المالية وتعديلاتها.
  - أنه يتوافر لدي المؤهلات والخبرات والمهارات الفنية التي تتناسب مع نشاط الشركة.

وتفضلوا بقبول فانق الاحترام ، ، ،

عضو مجلس الإدارة (المستقل)

جابر محمد عبدالله اشكناني



رأس المال المذفوع : ٤٠،٤٧،٧٥٨ حاك،

المرقاب – قطعة 3 شــارع عمر بن الخطاب برح مدينة الأعمال الكويتية العقارية

فاكس Fax +965 22916 858 / 878 ومم السجل التجاري #Paid Capital K.D. 40,470,758.000 Commercial Register No. 113393 الاجاري #Paid Capital K.D. 40,470,758.000

تلغون Tel +965 184 10 10

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SOOR السور

التاريخ: 2022/04/14

المحترم،،،

السيد / طريف باقر العوضى

رئيس مجلس الإدارة

تحية طيبة وبعد،،،،

#### الموضوع: إقرار عضو مجلس الإدارة (عضو مستقل)

اقر انا **جعفر على رجب حسن** كويتي الجنسية، رقم مدنى (264082300259) عضو مجلس الإدارة في شركة السور لتسويق الوقود بصفتي عضو مجلس الإدارة المستقل، بأني أتمتع بكافة شروط الإستقلالية التالية:

- أننى اتمتع بالإستقلالية على النحو الوارد في المادة (2-3) من الفصل الثالث من الكتاب الخامس عشر (حوكمة الشركات) من اللائحة التنفيذية للقانون رقم (7) لسنة 2010 بشأن إنشاء هيئة أسواق المال وتنظيم نشاط الأوراق المالية وتعديلاتها.
  - أنه يتوافر لدي المؤهلات والخبرات والمهارات الفنية التي تتناسب مع نشاط الشركة.

وتفضلو بقبول فانق الاحترام،،،

للأدارة (المستقل)

جغر على رجب حسن

ISO

150 المرقاب – قطعة 3 شــارع عمر بن الخطاب برح مدينة الأعمال الكويتية العقارية Fax (m5ló www.soor.com.kw 14001 9001 +965 22916 858 / 878 18001 
 PO Box 28396 موال الارمان البريدي
 Code No. 13144 المرة البريدي
 المرة البريدي
 Al Mirgab - Bl. 3 Omer Bin Al Khatab Street
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 مان 100 Paid Capital K.D. 40,470,758.000 Commercial Register No. 113393 التجاري ۱۳۳۹۳ رقام السجل التجاري ما رأس المال المدفوع ، ٤٧٠،٧٥٨،٠٠٠ ٤..ك.

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# AUDIT COMMITTEE REPORT

# Formation of the Audit Committee

The Audit Committee was formed on 26-04-2022 based on the decision made by the Board of Directors of Soor Fuel Marketing Company during its meeting No. (4/2022). The committee members and its chairman were appointed, and the committee's charter was adopted and approved by the Board of Directors. The membership duration of the committee was determined by the Board of Directors' term of office.

## **Audit Committee Members**

The committee consists of three members: two non-executive members and one independent member.

#### • Mr. Ashraf Al-Hajj

Audit Committee Chairman

Brief: Holds a Bachelor's degree in Commerce from the Faculty of Commerce and Business Administration, a Master's degree in Feasibility Study and Future Probabilities Assessment from Cairo University, and a Doctorate in Healthcare Management from the University of Maryland in the United States of America.

Mr. Ashraf El-Hajj has over 26 years of experience in the field of accounting. He currently serves as the CEO of Al-Seef Hospital and has held various positions in accounting, including Financial Director at Al-Seef Hospital and United Medical Services Company.

#### • Mr. Abdulaziz Malik Al-Ali

Audit Committee Member

Brief: Holds a Bachelor's degree in Law from Philadelphia University, Jordan. Mr. Abdulaziz Al-Ali has held several positions over 15 years in the field of law, working in various law firms and legal consulting offices. He also served as an "Execution Officer" in the Execution Department at the Ministry of Justice. Currently, he owns his private law firm

## Mr. Jaber Mohammed Ashkanani

Audit Committee Member

Brief: Holds a Bachelor's degree in Accounting from the Modern Academy for Computer Science and Management Technology in Al-Maadi.

Mr. Jaber Ashkanani has held various managerial positions over 25 years in the field of business administration. He served as the Director of Administrative Affairs at Al-Dar Newspaper and the Director of Public Relations at United Media Company, among other positions. He is also a board member of several companies, including Soor Fuel Marketing Company.

#### Committee Secretary

Mrs. Rana Mazen Al-Khatib assumes the role of the Secretary of the Audit Committee. She was appointed by the Board of Directors during meeting No. (4/2022) held on 26/04/2022. Mrs. Rana Al-Khatib is responsible for recording and coordinating the committee meetings

#### Committee's Purpose

The primary purpose of forming the Audit Committee, which emanates from the Board of Directors of the company, is to support and assist the Board in fulfilling its oversight responsibilities related to the integrity and accuracy of financial reports and the internal control systems of the company. The committee also ensures the independence of internal audit operations and evaluates the performance of both external and internal auditors.

#### Characteristics of the Audit Committee

- 1. TCommittee members possess the required academic qualifications, in addition to practical experience in the fields of accounting and finance, as indicated in the above-mentioned profiles of the committee members.
- 2. The Audit Committee may seek consultation from any independent advisory body at the company's expense.
- 3. Regarding the recommendations made by the Audit Committee to the Board of Directors during the year 2023, there were no conflicts between the committee's recommendations and the decisions of the Board of Directors.

#### • Meeting of the Committee:

1. The Audit Committee must convene regularly at least four times a year, on a quarterly basis. The Audit Committee held thirteen meetings during the year 2023, including five meetings with the internal auditor and regular meetings with the external auditor. All members are notified of the committee's agenda at least three working days before the meeting date to allow sufficient time for review and discussion. The committee also documented the minutes of its meetings as follows.

MEETING NO.	DATE OF MEETING	ATTENDANCE RATE	MEETING VENUE
(1/2023)	15/01/2023	100%	Company Headquarters
(2/2023)	12/02/2023	100%	Company Headquarters
(3/2023)	07/03/2023	100%	Company Headquarters
(4/2023)	20/03/2023	100%	Company Headquarters
(5/2023)	11/05/2023	100%	Company Headquarters
(6/2023)	16/05/2023	100%	Company Headquarters
(7/2023)	03/08/2023	100%	Company Headquarters
(8/2023)	13/08/2023	100%	Company Headquarters
(9/2023)	29/08/2023	100%	Company Headquarters
(10/2023)	12/11/2023	100%	Company Headquarters
(11/2023)	27/11/2023	100%	Company Headquarters
(12/2023)	25/12/2023	100%	Company Headquarters
(13/2023)	28/12/2023	100%	Company Headquarters

## Roles and Responsibilities of the Audit Committee and Accomplished Tasks

The Audit Committee reviewed its charter and adopted its provisions, evaluating the committee's performance and tasks accomplished during the year 2023. Among the significant achievements and tasks of the committee during 2023 were:

- 1. Reviewing periodic financial data before presentation to the Board of Directors, expressing opinions, and making recommendations to ensure fairness and transparency of financial reports, as well as the integrity of financial reports and internal control systems of the company. The committee held regular meetings (quarterly) to review financial reports issued by the finance department of the company and the external audit office. The committee submitted recommendations for approval to the Board of Directors, and the integrity and fairness commitment form for financial data ending on December 31, 2022, were signed.
- 2. Monitoring the work of the external auditors and ensuring they only provide services to the company that are required for auditing purposes.
- 3. The committee held regular meetings with the external auditors to discuss their observations on the company's financial statements and monitor developments concerning them.
- 4. Evaluating the effectiveness of internal control systems implemented within the company and preparing an Internal Control Report (ICR) by Al-Qatami, Al-Obaidan & Co. and their partners a member of Grant Thornton International including the committee's opinion and recommendations on this matter.
- 5. Discussing proposals for internal audit services from three licensed specialized firms and recommending their approval to the Board of Directors.
- 6. Discussing updates to the company's internal audit policies and procedures and presenting them to the Board of Directors for approval.
- 7. Technical supervision of internal audit services provided by Moore Global for verification of their effectiveness in implementing tasks specified by the Board of Directors.
- 8. Reviewing the corporate governance and audit committee report for 2022 before presenting them to the General Assembly.
- 9. Reviewing and approving the proposed internal audit plan for 2022 and providing comments on it.
- 10. Recommending to the Board of Directors the reappointment of Mr. Abdul Karim Abdullah Al-Samdan from Ernst & Young - Al-Osaimi and Al-Enezi and their partners as an external auditor for Al-Sour Fuel Marketing Company for the fiscal year ending December 31, 2023.
- 11. Discussing the internal audit reports for 2022 for various departments in the company and emphasizing the need for Soor Fuel Marketing Company to comply with its commitments in response to observations.
- 12. The committee held four meetings with the internal auditors (Moore Global) to monitor the internal audit work in the company and review audit reports on various departments of the company.
- 13. Preparing an annual assessment for the internal audit management, in addition to evaluating the internal audit company (Moore Global) for the fiscal year ending December 31, 2023.

Based on the above regarding the Audit Committee's work for 2023, the committee members confirm their full commitment to executing the tasks assigned to them by the Board of Directors in line with best practices in the field and in accordance with the instructions and decisions of the relevant regulatory authorities, particularly the Capital Markets Authority

# **Financial Reports Review**

External Auditor: Mr. Abdulkarim Abdullah Al-Samdan - Ernst & Young Al-Osaimi Al-Aiban & Partners Office.

During the fiscal year ended December 31, 2023, the external auditor reviewed the interim and annual financial statements, which were presented to the Audit Committee for discussion. The committee recommended them to the board for approval.

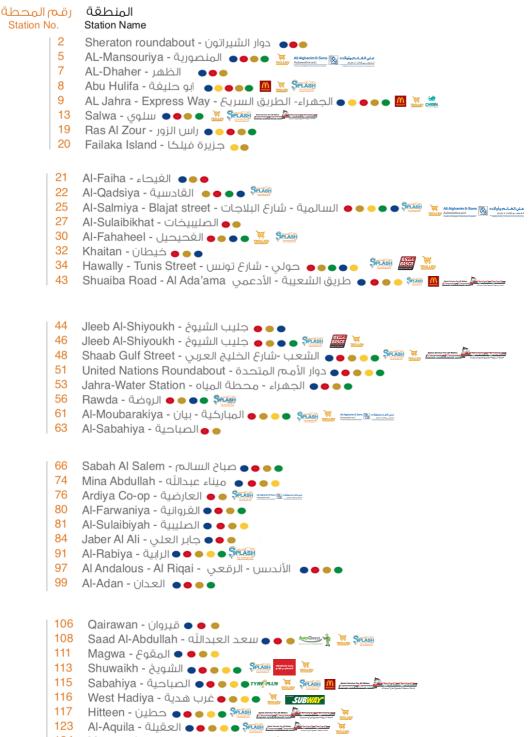
## **Assessment of Internal Control Systems**

It is the responsibility of the Board of Directors to establish and implement sufficient internal control systems for the company, taking into account the suitability of these systems' elements with the expected benefits of their application.

Soor Fuel Marketing Company contracted with Al-Qatami, Al-Obaidan & Co. and their partners – a member of Grant Thornton International – to evaluate and review the company's internal control systems for the year ended December 31, 2022. The examination covered the general regulatory environment of the company, compliance with corporate governance rules issued by the Capital Markets Authority. Due to the inherent limitations of any internal control system, errors or violations may occur that are not detected or tracked. Additionally, evaluating these systems for future periods is subject to risks, as management information and control procedures may become inadequate due to changes in circumstances or a decrease in compliance with those procedures.

# The Committee's Opinion on the Company's Internal Control Systems

After completing its tasks and duties during the year 2023, the committee believes that the fundamental internal control systems implemented by the company have been applied effectively and are sufficient for the company's current operations. The committee did not identify any significant gaps or violations in the company's internal control systems. We recommend the company to continue complying with the control procedures implemented.



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# الخدمات المتوفرة في محطات شركة السور لتسويق الوقود ش.م.ك.ع Services in Soor Fuel Marketing Co. Stations

